# **JSC MFO GEORGIAN CREDIT**

Financial Statements for the year ended December 31, 2023

with

**Independent Auditors' Report** 

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# Statement of management's responsibilities

Management of JSC MFO GEORGIAN CREDIT is responsible for accompanying financial statements of JSC MFO GEORGIAN CREDIT.

This responsibility includes:

- preparation of financial statements in accordance with International Financial Reporting Standards;
- · selection of suitable accounting policies and their consistent application;
- · making judgments and estimates which are reasonable and prudent;
- preparation of the financial statements on the going concern basis, unless circumstances make this inappropriate.

Management is also responsible for:

- · creation, implementation and maintaining effective internal control system;
- · keeping proper accounting records in compliance with local regulations;
- · taking such steps that are reasonably open to them to safeguard the assets of the Organization, and
- · prevention and detection of fraud and other irregularities.

# Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

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Giorgi Samadashvili

CEO

JSC MFO Georgian Credit



#### MOORE abc, LLC

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# INDEPENDENT AUDITORS' REPORT To the Management of JSC MFO GEORGIAN CREDIT 7, Sandro Euli Str.

# Opinion

We have audited the financial statements of JSC MFO GEORGIAN CREDIT (the "Company") which comprise the statement of financial position as at December 31, 2023 and the statement of comprehensive income, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects the financial position of the Company as at December 31, 2023, and of its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards (IFRS).

# Basis for our opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants` Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the standalone financial statements in Georgia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other information which is not a financial statement and the auditors` report

Management is responsible for the other information. The other information comprises the information included in the Annual report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

We are required to express an opinion whether certain parts of the Annual Report comply with the financial statements and to consider whether the Annual Report includes the information required by article 7 of the Law of Georgia on Accounting, Reporting and Auditing.

Based on the work undertaken in the course of our audit, in our opinion:

- the information given in the Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements;
- the information given in the Annual Report complies with the requirements of article 7 of the Law of Georgia on Accounting, Reporting and Auditing;

#### Other matters

The financial statements for the year edned December 31, 2022 were audited by another auditor, who expressed an unmodified opinion on those financial statements on June 14, 2023.

# INDEPENDENT AUDITORS' REPORT (Continued)

# Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards (IFRS), and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' responsibility for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the financial statement, including the disclosures, and
  whether the financial statement represents the underlying transactions and events in a manner that achieves fair
  presentation;

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Mikheil Abaiadze / Certified Auditor / Partner

Audit firm registration number: SARAS-F-320544 Auditor's registration number: SARAS-A-865011

Tbilisi, Georgia



	NOTE	31-Dec-2023	31-Dec-2022
Cash and cash equivalents	5	1,036,090	602,646
Loans to customers	6	16,898,101	18,021,974
Other assets	7	6,317,331	5,474,949
Intangible assets	8	263,288	302,454
Right of use asset	9	964,330	1,056,447
Property and equipment	10	162,765	175,452
Total assets	_	25,641,905	25,633,922
	=	· · ·	
Liabilities			
Borrowings	11	14,709,756	14,848,271
Subordinated borrowings	11	3,286,203	3,006,470
Lease liabilities	9	1,005,166	1,095,007
Other liabilities	12	2,141,986	1,393,638
Total liabilities	-	21,143,111	20,343,386
	=	•	
Equity	40	0.445.500	0.445.500
Share capital	13	6,145,568	6,145,568
Share premium	13	5,827,501	5,827,501
Other reserve	13	1,405,097	1,603,720
Accumulated loss		(8,879,372)	(8,286,253)
Total equity	-	4,498,794	5,290,536
Total liabilities and equity	_		
	=	25,641,905	25,633,922

# Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

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Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

# JSC MFO GEORGIAN CREDIT Statement of comprehensive income As at 31 December 2023 Amounts expressed in Georgian Lari

	Note	2023	2022
Interest income	14	5,255,816	6,104,413
Interest expense	14	(1,897,641)	(3,646,900)
Net interest income	-	3,358,175	2,457,513
Changes in expected credit loss	15	(613,657)	(1,564,556)
Net interest income after provision for loan impairment	-	2,744,518	892,957
Penalties and commission income	16	221,386	263,708
Other income	17	122,593	20,804
Staff costs including salaries and bonuses	18	(2,455,907)	(2,699,597)
General and administrative expenses	19	(782,443)	(811,742)
Depreciation and amortization	8,9,10	(446,546)	(649,813)
Change in repossessed collaterals, net	7	(188,194)	(280,614)
Non-operating income	11	199,192	-
Net gain on financial instruments at fair value through profit or loss	7	1,087,935	(1,080,462)
Gain/loss from exchange rate differences, net		(1,095,653)	1,115,612
Loss before income tax	- =	(593,119)	(3,229,146)
Income tax benfit/(expense)		-	-
Net loss for the year	-	(593,119)	(3,229,146)

# Giorgi Samadashvili

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JSC MFO Georgian Credit

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Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

Cash flows from operating activities  Loss before income tax  Adjustments for:  Provisions for loan impairement  Depreciation and amortization  Foreign exchange rate differences		(502.440)	
Adjustments for: Provisions for loan impairement Depreciation and amortization Foreign exchange rate differences		(500.440)	
Provisions for loan impairement Depreciation and amortization Foreign exchange rate differences		(593,119)	(3,229,146)
Depreciation and amortization Foreign exchange rate differences			
Foreign exchange rate differences		613,657	1,564,556
		446,546	649,813
		1,095,653	(1,115,612)
Net loss from financial instruments at fair value through profit or loss		(1,087,935)	1,080,462
Change in repossessed collaterals, net		188,194	280,614
Interest income		(5,255,816)	(6,104,413)
Interest expense		1,897,641	3,646,900
Non-operating income		(156,076)	-
Cash outflow from operating activities before changes in operating assets and liabilities		(2,851,255)	(3,226,827)
Decrease/(increase) in operating assets:			
Loans to customers		706,768	956,396
Other assets		(842,382)	868,958
Increase/(decrease) in operating liabilities:		, ,	
Amounts received from local financial institutions			-
Other liabilities		748,348	(524,934)
Cash inflow/(outflow) from operating activities before interest and taxation		(2,238,521)	(1,926,407)
Interest paid on lease liabilities		(73,315)	(60,408)
Interest paid on borrowings and forward agreements		(1,879,641)	(3,022,986)
Interest received		5,120,992	5,648,809
Net cash outflow from operating activities		929,515	639,008
Cash flows from investing activities			
Purchase of property and equipment		(25,891)	(28,560)
Purchase of intangible assets		(15,186)	(85,932)
Net cash outflow from investing activities		(41,077)	(114,492)
Cash flows from financing activities			
Received/(paid) borrowings, net		(2,327,399)	2,276,211
Principal paid on lease liabilities		(410,589)	(497,204)
Net cash inflow/(outflow) from financing activities		(2,737,988)	1,779,007
Net increase/(decrease) in cash and cash equivalents		(1,849,550)	2,303,523
Cash and cash equivalents at the beginning of the period		602,645	407,298
Effect of exchange rate fluctuations on the cash and cash equivalents held in foreign currencies		2,282,994	(2,108,176)
Cash and cash equivalents at the end of the year	5	1,036,090	602,645

# Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

# JSC MFO GEORGIAN CREDIT

# Statement of cash flows

As at 31 December 2023

Amounts expressed in Georgian Lari

	Note	2023	2022
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Loss before income tax		(593,119)	(3,229,146)
Adjustments for:			
Provisions for loan impairement		613,657	1,564,556
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Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

	Share capital	Share premium	Other reserves	Accumulated loss	Total
Balance at December 31, 2021	5,506,503	5,827,501	715,601	(5,057,108)	6,992,497
Issue of shares Total comprehensive loss Benefit from restructuring agreement	639,065 - -	- - -	- - 888,119	- (3,229,146) -	639,065 (3,229,146) 888,119
Balance at December 31, 2022	6,145,568	5,827,501	1,603,720	(8,286,254)	5,290,535
Total comprehensive loss Benefit from restructuring agreement	-	-	- (198,622)	(593,119)	(593,119) (198,622)
Balance at December 31, 2023	6,145,568	5,827,501	1,405,098	(8,879,373)	4,498,794

# Giorgi Samadashvili

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JSC MFO Georgian Credit

June 5, 2024

Page

	Share capital	Share premium	Other reserves	Accumulated loss	Total
Balance at December 31, 2021	5,506,503	5,827,501	715,601	(5,057,108)	6,992,497
Issue of shares	639.065	<b>2</b>	( <u>b</u> f)	0345	639,065
Total comprehensive loss	-	-	(#8	(3,229,146)	(3,229,146)
Benefit from restructuring agreement	1.00	-	888,119	68	888,119
Balance at December 31, 2022	6,145,568	5,827,501	1,603,720	(8,286,254)	5,290,535
	-			(593,119)	(593,119)
Total comprehensive loss Benefit from restructuring agreement	-		(198,622)	,	(198,622)
Balance at December 31, 2023	6,145,568	5,827,501	1,405,098	(8,879,373)	4,498,794

Giorgi Samadashvili

CEO

JSC MFO Georgian Credit

# **Amounts expressed in Georgian Lari**

#### 1 General information

Microfinance Organisarion Georgian Credit (hereinafter "the company") is a joint stock company which was established in 2006 in Tbilisi, Georgia, in accordance with the Georgian legislation. The company is registered by Tbilisi Tax Inspection Department, under identification number 206238800.

The company conducts its business under the Law of Microfinance Activity and is supervised by the National Bank of Georgia ("NBG").

The main business activity of the Company is lending (up to GEL 100,000). The company's financial products are: agro loans, business loans, consumer loans and pawshop loans.

The company had six branches as at December 31, 2023 and 2022, respectively.

The legal adress of JSC MFO Georgian Credit is located on 7 Sandro Euli Str., Saburtalo disctrict, Tbilisi, Georgia.

As at December 31, 2023 the following shareholders owned the company's shares:

Shareholders	Numbers of shares	Туре	% of total shares	Share capital GEL
Dr. Jörg Wulfken	1,737,496	Ordinary	28.28%	1,737,496
Frauenfinanz Treuhand GmbH	1,089,832	Ordinary	17.74%	1,089,832
Gert Warneke	907,855	Ordinary	14.78%	907,855
Dr. Norbert Kranz	867,548	Ordinary	14.12%	867,548
Thomas Schiffler	814,074	Ordinary	13.25%	814,074
Other shareholders owning less than 10%	728,763	Ordinary	11.83%	728,763
	6,145,568		100.00%	6,145,568

As at December 31, 2022 the following shareholders owned the company's shares:

Shareholders	Numbers of shares	Туре	% of total shares	Share capital GEL
Dr. Jörg Wulfken	1,737,496	Ordinary	28.28%	1,737,496
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Thomas Schiffler	814,074	Ordinary	13.25%	814,074
Other shareholders owning less than 10%	728,763	Ordinary	11.83%	728,763
	6,145,568		100.00%	6,145,568

For more information about the company's share capital, refer to Note 13.

#### 2 Basis of preparation

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards, International Accounting Standards and Interpretations (collectively IFRSs) issued by the International Accounting Standards Board (IASB).

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention expect for derivative financial instruments which are measured at fair value.

The company maintains its records and prepares financial statements in Georgial Lari (GEL) in accordande with International Financial Reporting Standards (IFRS) as required by Georgian legislation. The numbers are rounded to the nearest GEL under otherwise indicated.

The reporting period for the company is the calendar year from January 1 to December 31.

The principal accounting policies adopted in the preparation of the financial statements are set in Note 4.

The preparation of financial statements in compliance with IFRSs requires the use of certain critical accounting estimates. It also requires Company's management to exercise judgment in the most appropriate application in applying the Company's accounting policies (Note 3).

#### 2 Basis of preparation (Continued)

# 2.3 Going concern

These financial statements have been prepared on the assumption that the Company is a going concern and will continue its operations for the foreseeable future. It should be noted that the Company is facing some financial difficulties, in particular accumulated losses for the past several years.

Despite this fact, the Management believes that using going concern assumption is appropriate for the Company. The justifications are as follows:

• The Company signed a new amendment to the Restructuring Agreement with the international lenders group which entails further reduction of interest rates on the outstanding loans to 1.5% for the year 2024. This significantly improved company's prospects for 2024 with significant savings of interest expense payments.

#### 2.4 New and revised standards and interpretations

A number of new standards and amendments have become effective

· Amendments to IAS 12 Deferred Tax Related to Assets and Liabilities arising from a Single Transaction

This amendment requires the entity to recognise deferred tax assets and liabilities gross in relation to their leases which were previously these were recognised net. There is no impact on the amounts disclosed on the balance sheet as the amounts continue to be offset in accordance with the requirements of IAS 12, however in note 8 the amounts have been presented gross. The Prior period disclosures have also been amended consistent with the transitional provisions in the amendment

• Amendments to IAS 12 International Tax Reform - Pillar Two Model Rules

This amendment permits the entity to not recognise deferred tax assets and liabilities related to the Pillar Two tax reforms. Due to the uncertain nature of the tax reforms, the entity cannot quantify the impact that this has had on the amount of Deferred tax assets and liabilities not recognised on the balance sheet in the current period. No amounts were recognised in the prior period in relation to the Pillar Two Model Rules, to which this amendment would apply.

#### 2.5 Standards and interpretations that have been issued but are not yet effective

The following standards and amendments are not yet effective but may have an impact on the financial statements of the entity in the future.

a) Amendments to IAS 1 – Classification of Liabilities as Current or Non-current & Amendments to IAS 1 – Non-current Liabilities with Covenants

These amendments together impact the classification of liabilities with covenants and any convertible notes that the entity issues with liability classified conversion features. It may impact the classification of some of the entity's debts and will require additional disclosure about the effect of the covenants on the entity.

The entity is still currently assessing the impact of these amendments. They are effective for the 2024 Financial Statements.

b) Amendments to IAS 7 & IFRS 7 Supplier Financing Arrangements

This amendment will have no impact on the amounts recognised in the financial statements but will require additional disclosures to be provided around the Group's use of supplier financing arrangements

This amendment will be effective for the 2024 Financial Statements

There are no other new standards or amendments that are expected to have a material impact on the entity.

#### 3 Critial accounting estimates and judgements

The Company makes certain estimates and assumptions regarding the future. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may deviate from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

# 3.1 Measurement of expected credit losses

The following are key estimations that the Management have used in the process of applying the Company's accounting policies and that have the most significant effect on the loss allowances for expected credit losses:

# 3 Critial accounting estimates and judgements (Continued)

# 3.1 Measurement of expected credit losses (Continued)

- Probability of default: PD constitutes a key input in measuring ECL. PD is an estimate of the likelihood of default over a given time horizon, the calculation of which includes historical data, assumptions and expectations of future conditions;
- Loss Given Default: LGD is an estimate of the loss arising on default. It is based on the difference between the contractual
  cash flows due and those that the lender would expect to receive, taking into account cash flows from collateral and integral
  credit enhancements;
- Establishing forward-looking scenarios: When measuring ECL the Company uses reasonable and supportable forward-looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other.

# 3.2 Lease term, incremental borrowing rate (IBR) and lease payments

The lease term is defined as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease (including the renewal option implied through customary business practices) if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease if it is reasonably certain not to be exercised. Management applies judgement to determine the lease term when lease contracts include renewal options that are exercisable only by the Company. It considers all relevant factors that create an economic incentive to exercise the renewal option. After the commencement date, the Company reassesses the lease term if there is a significant event or a change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew, or to terminate the lease.

The Management applies judgement to estimate the IBR. The Management uses an observable information to determine the base rate and adjustments for the lessee specific factors and the asset factors (the adjustment for security).

In Georgia it is customary that lease renewal option is implied through customary business practices and not all renewal options are documented within the lease agreements. In such cases, the initial measurement of the lease liability assumes the payments for renewal periods equal to the contractual amount and will remain unchanged throughout the lease term.

#### 3.3 Determination of collateral value

Management monitors market value of collateral on a regular basis. Management uses its experienced judgment to adjust the fair value to reflect current circumstances. The amount and type of collateral depends on the assessment of credit risk of the counterparty.

# 3.4 Useful lives of property and equipment

Property and equipment are depreciated or amortised over their useful lives. Useful lives are based on the management's estimates of the period that the assets will generate revenue, which are periodically reviewed. Changes to estimates can result in significant variations in the carrying value and amounts charged to the statement of comprehensive income in

#### 4 Summary of significant accounting policies

Principal accounting policies applied in the preparation of these financial statements are set out below. These policies are consistently applied to all the years presented, unless otherwise stated.

# 4.1 Foreign currency translation

The functional currency of the Company is the currency of the primary economic environment in which the entity operates. The Company's functional and presentation currency is the national currency of Georgia, Lari.

Monetary assets and liabilities are translated into functional currency at the official exchange rate for the respective balance sheet dates. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation of monetary assets and liabilities at year-end official exchange rates are recognized in statement of comprehensive income. Translation at year-end rates does not apply to nonmonetary items.

The closing exchange rates used for translating foreign currency balances to Georgian Lari were:

_	31-Dec-23	31-Dec-22
USD	2.6894	2.7020
EUR	2.9753	2.8844

## 4.2 Financial instruments

In according to IFRS 9 the Company classifies all of its financial assets based on the business model. IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL).

Financial liabilities are measured at amortized cost or at fair value through profit or loss (FVTPL).

# 4 Summary of significant accounting policies (Continued)

# 4.2 Financial instruments (Continued)

All derivative instruments are measured at fair value through profit or loss (FVTPL).

#### Initial recognition of financial instruments

Financial assets and financial liabilities are recognised in the Company's financial position when the Company becomes a party to the contractual provisions of the instrument.

When financial instruments are recognised initially, they are measured at fair value, adjusted, in the case of instruments not at fair value through profit or loss, for directly attributable fees and costs.

If the transaction price differs from fair value at initial recognition, the Company accounts for such difference as follows:

- if the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the Company recognises the difference between the fair value at initial recognition and the transaction price as a gain or loss;
- in all other cases, the initial measurement of the financial instrument is adjusted to defer the difference between the fair value at initial recognition and the transaction price. After initial recognition, the Company recognises that deferred difference as a gain or loss only when the inputs become observable, or when the instrument is derecognised.

#### 4.3 Fianncial assets

#### Classification and subsequent measurement

On initial recognition, a financial asset is classified into one of the following measurement categories: amortised cost; fair value through other comprehensive income (FVOCI); or fair value through profit or loss (FVTPL).

#### Financial assets at amortized cost

Financial asset at amortised cost is the most relevant measurement category to the Company. The Company measures financial assets at amortised cost if both of the following conditions are met:

- The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired

A financial asset is measured at fair value through other comprehensive income if it meets both of the following conditions and is not designated as at fair value through profit or loss:

- The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Financial assets at fair value through profit or loss

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets.

The Company's all financial assets are measured at amortised cost, except Derivative financial assets.

# Business model assessment

There are three business models available under IFRS 9

- Hold to collect: It is intended to hold the asset to maturity to earn interest, collecting repayments of principal and interest form the counterparty.
- Hold to collect and sell: this model is similar to the hold to collect model, except that the entity may elect to sell some or all of the assets before maturity as circumstances change or to hold the assets for liquidity purposes.
- Other: all those models that do not meet the 'hold to collect' or 'hold to collect and sell' qualifying criteria.

The assessment of business model requires judgment based on facts and circumstances at the date of the assessment. The business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios per instrument type and is based on observable factors.

## Amounts expressed in Georgian Lari

# 4 Summary of significant accounting policies (Continued)

#### 4.3 Financial assets (Continued)

The Company has considered quantitative factors and qualitative factors such as how the performance of the business model and the financial assets held within that business model are evaluated and reported to the key management personnel; the risks that affect the performance of the business model and, in particular, the way those risks are managed; and how managers of the business are compensated.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL, because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

# Solely payments of principal and interest (SSPI)

If a financial asset is held in either to a Hold to Collect or a Hold to Collect and Sell business model, then assessment to determine whether contractual cash flows are solely payments of principal and interest on the principal amount outstanding at initial recognition is required to determine the classification. The SPPI test is performed on an individual instrument basis.

Contractual cash flows, that represent solely payments of principal and Interest on the principal amount outstanding, are consistent with basic lending arrangement. Interest is consideration for the time value of money and the credit risk associated with the principal amount outstanding during a particular period of time. It can also include consideration for other basic lending risks (e.g. liquidity risk) and costs (e.g. administrative costs) associated with holding the financial asset for a particular period of time, and a profit margin that is consistent with a basic lending arrangement.

In assessing whether the contractual cash flows are SPPI, the Company considers whether the contractual terms of the financial asset contain a term that could change the timing or amount of contractual cash flows arising over the life of the instrument which could affect whether the instrument is considered to meet the SPPI test.

If the SPPI test is failed, such financial assets are measured at FVTPL with interest earned recognised in other interest income.

#### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's statement of financial position) when:

- · The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

# Impairement of financial assets

#### · Bases for ECL principles

In according to IFRS 9 requirements the Company records an allowance for expected credit loss (ECL) on all of its debt financial assets at amortised cost or FVOCI.

Equity instruments are not subject to impairment under IFRS 9.

The allowance is based on the ECL associated with the probability of default in the next 12 months unless there has been a significant increase in credit risk since origination, in which case the allowance is based on the ECL over the life of the asset. If the financial asset meets the definition of purchased or originated credit impaired, the allowance is based on the change in the lifetime ECL.

Under IFRS 9, the Company first evaluates individually whether objective evidence of impairment exists for loans that are individually significant. It then collectively assesses loans that are not individually significant and loans which are significant but for which there is no objective evidence of impairment available under the individual assessment.

Collectively assessed loans are grouped based on shared credit risk characteristics, collateral type and product type.

#### • Three stage approach

IFRS 9 introduces a three-stage approach to impairment for Financial Instruments that are performing at the date of origination or purchase. This approach is summarised as follows:

**Stage 1:** The Company recognizes a credit loss allowance at an amount equal to 12-month expected credit losses. This represents the portion of lifetime expected credit losses from default events that are expected within 12 months of the reporting date, assuming that credit risk has not increased significantly after initial recognition. For those financial assets with a remaining maturity of less than 12 months, a PD is used that corresponds to the remaining maturity.

#### JSC MFO GEORGIAN CREDIT

Notes to the financial statements

As at 31 December 2023

Amounts expressed in Georgian Lari

# 4 Summary of significant accounting policies (Continued)

#### 4.3 Financial assets (Continued)

**Stage 2:** The Company recognizes a credit loss allowance at an amount equal to lifetime expected credit losses for those Financial Instruments which are considered to have experienced a significant increase in credit risk since initial recognition. This requires the computation of ECL based on lifetime probability of default that represents the probability of default occurring over the remaining lifetime of the Financial Instrument.

Allowance for credit losses is higher in this stage because of an increase in credit risk and the impact of a longer time horizon being considered compared to 12 months in Stage 1. Financial Instruments in stage 2 are not yet deemed to be credit-impaired.

Stage 3: If the Financial Instrument is credit-impaired, it is then moved to stage 3. The Company recognizes a loss allowance at an amount equal to lifetime expected credit losses, reflecting a Probability of Default (PD) of 100 % for those Financial Instruments that are credit-impaired.

Allocating issued loans on stages based on overdue days are as follows:

Business profile	Stage 1	Stage 2	Stage 3
Agro Loasns	0-30	31-90	>90
Business Loans	0-30	31-90	>90
Consumer Loans	0-30	31-90	>90
Pawnshop Loans	0-30	31-90	>90

The Company automatically assigns stage 1 to the loan when it is issued. The loan is transferred to stage 2 if one of the following events occur:

- a) 31 days past due;
- b) Loan restructuring;
- c) Initiation of legal proceedings on collateral by third party;
- d) Criminal case against debtor or co-debtor;
- e) Loss of job by the borrower;
- f) Liquidation of a large part of the borrower's business;
- g) Significant deterioration of the sector in which the borrower operates.

The loan is transferred from stage 2 to stage 1 if following events occur:

- h) Overdue days are between 0 and 30;
- i) Improvement of the circumstances for which the loan was moved to stage 2.

Restructured loans aren't transferred back to stage 1.

Defaulted loans are immediately moved to stage 3 and could be transferred to the previous stages.

# Definition of default

Default status is assigned/applied to the loan if one of the following events occur:

- a) 91 days past due;
- b) Death or disappearance of the debtor or co-debtor;
- c) Destruction or disappearance of collateral;
- d) Bankruptcy or liquidation of the business (Relevant in case of business loans).

The definition of default is in line with relevant regulations taking into account the 90 days past due cap presumption of IFRS

The loans for which the Company recognizes default are credit-impaired loans.

## Loan Restructuring

Restructuring operation/transaction is made within current liability. The agreement about changes in loan term is formed between the Company and borrower and the recalculation of loan schedule is done afterwards.

Loan restructuring is considered as change in credit risk for the Company. Restructured loans are not moved directly to stage 3 because such modification does not lead to material losses for the Company. Accordingly, restructured loans are moved to Stage 2. Restructured loans aren't transferred back to stage 1.

## Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and expert credit assessment and including forward-looking information.

#### JSC MFO GEORGIAN CREDIT

#### Notes to the financial statements

As at 31 December 2023

## Amounts expressed in Georgian Lari

#### 4 Summary of significant accounting policies (Continued)

#### 4.3 Financial assets (Continued)

The quantitative information is a primary indicator of significant increase in credit risk and is based on the change in lifetime PD by comparing:

- · The remaining lifetime PD at the reporting date; with
- The remaining lifetime PD for this point in time that was estimated based on facts and circumstances at the time of initial recognition of the exposure.

As a backstop, the Company considers that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due.

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- · The criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- The criteria do not align with the point in time when an asset becomes 30 days past due; and

There is no unwarranted volatility in loss allowance from transfers between 12-months PD (probability of default) and lifetime

#### Forward-looking information

Under IFRS 9, the allowance for credit losses is based on reasonable and supportable forward looking information obtainable without undue cost or effort, which takes into consideration past events, current conditions and forecasts of future economic conditions.

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

The Company has identified and documented the key drivers of credit risk and credit losses for the portfolio using an analysis of historical data, has assessed impact of macro-economic variables on probability of default and recovery rate. The following macro-economic variables were analyzed:

- · Real growth rate of GDP of Georgia;
- · Inflation rate.

# Forecasting of forward-looking information

The Company uses last 4 years statistics (in case of existence) updated annually to estimate correlation between default rates and macroeconomic variables (GDP growth, inflation) and when calculating expected credit loss, specific macroeconomic forecast scenarios are considered.

The Company uses baseline, upside and adverse scenarios provided by National Bank of Georgia. Based on the recommendation of National Bank of Georgia, probability of 50% is assigned to the baseline scenario, while the upside and adverse scenarios are given probability of 25%. The Company uses Vasicek model to adjust probability of default for forward-looking information.

#### Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- Probability of default (PD);
- · Loss given default (LGD);
- Exposure at default (EAD)

Expected credit loss is measured separately for all segments. These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above. The variables (excluding EAD) are calculated annually. EAD is updated every time the loan loss provision is calculated.

# Probability of default (PD)

PD estimates are estimates at a certain date, which are calculated based on statistical rating models.

If a counterparty or exposure migrates between ratings classes, then this will lead to a change in the estimate of the associated PD. PDs are estimated considering the contractual maturities of exposures.

The Company uses last 4 years statistics in case of existence (but not less than 2 years) to determine probability of default. This figure is calculated separately for all segments by applying migration matrix to the loan portfolio, which shows the probability that the loan portfolio will move from one bucket to another. Migration matrix is divided into following buckets:

# 4 Summary of significant accounting policies (Continued)

## 4.3 Financial assets (Continued)

Bucket	Days overdue	Restructuring status	Stage
1	closed		
2	0	No	1
3	0-30	No	1
4	31-60	No	II
5	61-90	No	II
6	0-90	Yes	II
7	>90	Yes	Ш
8	>90	No	Ш

In case of default, default probability of 100% is assigned to the loan.

#### Loss given default (LGD)

LGD is is used to determine the amount of losses that may arise in case of default. In order to calculate loss given default, the Company uses loan amounts that were defaulted during last 4 years (in case of existence) and related cash inflows from default moment till reporting date.

The determination of the LGD considers expected future cash flows from collateral and other credit enhancements or expected pay-outs from bankruptcy proceedings for unsecured claims and where applicable time to realisation of collateral and the seniority of claims. Recovery through collateral is further considered in LGD calculations individually for each Financial Instrument.

Cash inflows are discounted by the weighted average effective interest rate that must not exceed the limits set by the legislation. Loss given default is calculated separately for all segments.

#### Exposure at default (EAD)

Exposure of default (EAD): The EAD represents an estimate of the exposure to credit risk at the time of a potential default occurring during the life of a financial asset. It represents the cash flows outstanding at the time of default, considering expected repayments, interest payments and accruals discounted at the EIR, that must not exceed the limits set by the legislation.

EAD is calculated separately for all segments and is used to determine the amount of portfolio that may be subjected to credit risk at the moment of default. This figure is measured from outstanding loan amount considering expected changes and assuming that default occurs in the mid-year. Expected changes are the scheduled principal repayments till the forecasted overdue date and interest accrued from overdue date till the date when the loan becomes default.

Prepayment rate calculated on historical data is also considered and it reduces outstanding balance till the default date (It is used in calculations if only the average maturity of the loan exceeds 12 months). Exposure at default is calculated for each year during the weighted average contractual maturity of the portfolio.

#### 4.4 Interest income recongition

For Financial Instruments in Stage 1 and Stage 2, the Company calculates interest income by applying the Effective Interest Rate (EIR) to the gross carrying amount. Interest income for financial assets in Stage 3 is calculated by applying the EIR to the amortised cost (i.e., the gross carrying amount less credit loss allowance). For Financial Instruments classified as purchased or originated credit-impaired only, interest income is calculated by applying a credit adjusted EIR to the amortised cost of these purchased or originated credit-impaired assets.

# 4.5 Financial liabilities

In according to IFRS 9 financial liabilities could be classified for one of these categories – "Financial liability at fair value through profit or loss" and "Other financial liabilities". The Company has estimated which business model was sufficient to the Company's financial liabilities and has classified them as "Other financial liabilities".

The Company's other financial liabilities comprise of other liabilities and borrowings.

Other financial liabilities are initially recognised at fair value plus transaction costs that are directly attributable to their release. The liabilities of such interest are subsequently recorded at amortized cost using the effective interest rate method which ensures accrual of interest on the carrying amount of the financial liability at constant rate. Interest expenses for any financial liability include the initial transaction costs and any additional charges for the redemption of the obligation.

# Amounts expressed in Georgian Lari

# 4 Summary of significant accounting policies (Continued)

# 4.5 Financial liabilities (Continued)

#### Financial liabilities modification

Other financial liabilities are initially recognised at fair value plus transaction costs that are directly attributable to their release. The liabilities of such interest are subsequently recorded at amortized cost using the effective interest rate method which ensures accrual of interest on the carrying amount of the financial liability at constant rate. Interest expenses for any financial liability include the initial transaction costs and any additional charges for the redemption of the obligation.

When the contractual cash flows of a financial asset are renegotiated or otherwise modified and the renegotiation or modification does not result in the derecognition of that financial asset, company recalculates the gross carrying amount of the financial liability and recognises a modification gain or loss in profit or loss. The gross carrying amount of the financial liability is recalculated as the present value of the renegotiated or modified contractual cash flows that are discounted at the financial liability's original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial liability).

The Company adjusts carrying amount of the modified financial liability by any costs or fees incurred. and amortise it over the remaining term of the modified financial liability.

The Company uses 10 % test for determination weather financial liability should be derecognized or not. Company compares Initial financial liability's discounted cash flows to new financial liabilities discounted cash flows. If difference between discounted cash flows is less than 10%, the Company assumes that change is modification and there is no need of derecognition of initial financial liability.

#### offseting of financial assets and liabilities

Financial assets and liabilities are offset, and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts, and there is an intention to either settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### Derecognition of financial assets and liabilities

The Company derecognises financial assets when, and only when, when the rights to receive cash flows from the contract expires or these rights shall be transferred to the other party along with all risks and benefits related to the right of ownership. Any share in the financial asset which is retained by the Company shall be recognized as a separate asset or liability.

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in other comprehensive income.

#### 4.6 Fair value measurement

IFRS 7 requires certain disclosures which require the classification of financial assets and financial liabilities measured at fair value using a fair value hierarchy that reflects the significance of the inputs used in making the fair value measurement. The fair value hierarchy has the following levels:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The level in the fair value hierarchy within which the financial asset or financial liability is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement. Financial assets and financial liabilities are classified in their entirety into only one of the three levels.

# 4.7 Cash and cash equivalents

Cash and cash equivalents are items which are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Cash and cash equivalents include cash on hand, and all bank placements or receivables with original maturities of less than three months. Funds restricted for a period of more than three months on origination are excluded from cash and cash equivalents.

# 4 Summary of significant accounting policies (Continued)

#### 4.8 Derivative financial instruments

Derivative financial instruments included in financial assets at fair value through profit or loss or loss in the statement of financial position comprise foreign currency forward contracts and currency swaps.

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. All derivatives are carried as financial assets when their fair value is positive and as financial liabilities when their fair value is negative.

Changes in the fair value of derivatives are recognised immediately in profit or loss.

#### 4.9 Borrowed funds

Borrowed funds are initially recognised at fair value. Subsequently they are stated at amortised cost and any difference between net proceeds and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings, using the effective interest method.

#### 4.10 Leases

All leases are accounted for by recognising a right-of-use asset and a lease liability except for:

- · Leases of low value assets: and
- · Leases with a duration of 12 months or less.

Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the Company's incremental borrowing rate on commencement of the lease is used.

Right of use assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:

- · Lease payments made at or before commencement of the lease;
- · Initial direct costs incurred; and
- The amount of any provision recognised where the Company is contractually required to dismantle, remove or restore the leased asset.

Subsequent to initial measurement lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset if, rarely, this is judged to be shorter than the lease term.

When the Company revises its estimate of the term of any lease (because, for example, it re-assesses the probability of a lessee extension or termination option being exercised), it adjusts the carrying amount of the lease liability to reflect the payments to make over the revised term, which are discounted at the updated discount rate that applied on lease commencement. The carrying value of lease liabilities is similarly revised when the variable element of future lease payments dependent on a rate or index is revised. In both cases an equivalent adjustment is made to the carrying value of the right-of-use asset, with the revised carrying amount being amortised over the remaining (revised) lease term.

#### 4.11 Share capital, share premium, other reserve and dividends

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

When share capital is increased, any difference between the registered amount of share capital and the fair value of actual consideration received is recognized as share premium.

Other reserve is a benefit, that the Company received from shareholders as a result of reduced interest rates and waiving part of loan liabilities according to loan restructuring agreements. Benefit from reduced interest rates represents the difference between nominal and fair values of borrowings.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

# 4.12 Repossessed collaterals

Repossessed collateral represents non-financial assets acquired by the Company in settlement of overdue loans. The assets are initially recognised at fair value when acquired and included in property and equipment, investment property or inventories within other assets depending on their nature and the intention in respect of recovery of these assets and are subsequently remeasured and accounted for in accordance with the accounting policies for these categories of assets.

## Amounts expressed in Georgian Lari

#### 4 Summary of significant accounting policies (Continued)

#### 4.13 Property, equipment and intangible assets

All property and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Property and equipment are depreciated on a straight-line basis over expected useful lives. Residual values are not considered.

Company's intangible assets primarily include capitalized computer software. They are stated at historical cost less accumulated amortization. Intangible assets are amortized on a straight-line basis over expected useful lives.

Company's intangible assets primarily include capitalized computer software. They are stated at historical cost less accumulated amortization. Intangible assets are amortized on a straight-line basis over expected useful lives.

Group	Useful life (year)
Leasehold improvements	3-9
Furniture	3-7
IT equipment	2-7
Vehicles	5
Intangible assets	7-10

#### 4.14 Impairement of tangible and intangible assets other than goodwill

At each reporting date, the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest Company of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in statement of comprehensive income.

where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years

A reversal of an impairment loss is recognized immediately in statement of comprehensive income.

#### 4.15 Current and deferred income tax

The tax expense for the year comprises current and deferred tax. Tax is recognized in the statement of comprehensive income, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in Georgia and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit and loss.

## Amounts expressed in Georgian Lari

# 4 Summary of significant accounting policies (Continued)

#### 4.15 Current and deferred income tax (Continued)

Deferred income tax is determined using tax rate (and laws) that has been enacted or substantially enacted by the balance sheet date and is expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized. Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity where there is an intention to settle the balances on a net basis.

# 4.16 Recognition of interest income and expenses

Interest income and expense are recorded in the statement of comprehensive income for all debt instruments on an accrual basis using the effective interest method. This method defers, as part of interest income or expense, all fees paid or received between the parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Fees integral to the effective interest rate include origination fees received or paid by the entity relating to the creation or acquisition of a financial asset or issuance of a financial liability, for example fees for evaluating creditworthiness, evaluating and recording guarantees or collateral, negotiating the terms of the instrument and for processing transaction documents.

All other fees, commissions and other income and expense items are generally recorded on an accrual basis by reference to completion of the specific transaction assessed based on the actual service provided as a proportion of the total services to be provided.

#### 4.17 Staff cost and related contributions

Wages, salaries, bonuses, and non-monetary benefits are accrued in the year in which the associated services are rendered by the employees of the Company.

#### 4.18 Recognition of operating and administrative expenses

Operating and administrative expenses are recognized in the statement of comprehensive income if there arises any decrease of future economic profit related to the decrease of an asset or increase of a liability that can be reliably assessed.

Operating and administrative expenses are recognized in the statement of comprehensive income immediately, if the expenses do not result in future economic profit anymore, or if future economic profit do not meet or stop to meet the requirements of recognition as an asset in the balance sheet.

# 4.19 Events after the reporting period

Events after the reporting period are events before the date of financial statements authorization for issue that provide additional information about the Company's financial statements are reported in the financial statements. Events after the reporting period that do not affect the financial position of the Company at the balance sheet date are disclosed in the Notes to the financial statements when material.

#### 4.20 Provisions, contingent liabilities and contingent assets

Contingent liabilities are not reflected in the financial statements, except for the cases when the outflow of economic benefits is likely to begin and the amount of such liabilities can be reliably measured. The information on contingent liabilities is disclosed in the Notes to the financial statements except for cases when the outflow of economic benefits is unlikely.

Contingent assets are not reflected in the financial statements, but the information on them is disclosed when inflow of economic benefits is possible. If economic benefits are sure to occur, an asset and related income are recognized in the financial statements for the period, when the evaluation change occurred.

A provision is a liability of uncertain timing or amount. A liability is a present obligation of the entity arising from past events, the settlement of which is expected to result in an outflow from the entity of resources embodying economic benefits. An obligating event is an event that creates a legal or constructive obligation that results in an entity having no realistic alternative to settling that obligation. A legal obligation is an obligation that derives from:

- (a) A contract (through its explicit or implicit terms);
- (b) Legislation; or
- (c) Other operation of law.

A constructive obligation is an obligation that derives from an entity's actions where:

# 4 Summary of significant accounting policies (Continued)

# 4.20 Provisions, contingent liabilities and contingent assets (Continued)

- (a) By an established pattern of past practice, published policies or a sufficiently specific current statement, the entity has indicated to other parties that it will accept certain responsibilities; and
- (b) As a result, the entity has created a valid expectation on the part of those other parties that it will discharge those responsibilities

# 5 Cash and cash equivalents

Cash and cash equivalents can be presented as follows:

	31-Dec-2023	31-Dec-2022
Cash on hand	190,635	121,586
Cash on current accounts with banks in GEL	753,923	148,547
Cash on current accounts with banks in foreign currencies	91,532	332,514
Total cash and cash equivalents	1,036,090	602,646

# 6 Loans to customers

Loans to customers can be presented as follows:

	31-Dec-2023	31-Dec-2022
Principal	18,447,263	20,054,073
Interest	1,758,441	2,180,234
Imapirement allowance	(3,307,603)	(4,212,333)
Total loans to customers	16,898,101	18,021,974

Portfolio distribution as at 31 December 2023, by loan type is as follows:

			ECL				
	Gross Amount	Stage 1	Stage 2	Stage 3	Total ECL	Net Amount	ECL %
Agro Loan	12,211,918	(197,803)	(251,905)	(1,730,072)	(2,179,779)	10,032,138	17.85%
<b>Business Loan</b>	5,740,179	(86,571)	(99,557)	(787,299)	(973,426)	4,766,753	16.96%
Consumer Loan	2,204,433	(17,157)	(18,617)	(118,625)	(154,398)	2,050,035	7.00%
Pawnshop Loar	1 49,174	-	-	-	-	49,174	0.00%
<b>Total Portfolio</b>	20,205,704	(301,530)	(370,078)	(2,635,996)	(3,307,603)	16,898,101	16.37%

Portfolio distribution as at 31 December 2022, by loan type is as follows:

			ECL				
	Gross Amount	Stage 1	Stage 2	Stage 3	Total ECL	Net Amount	ECL %
Agro Loan	12,834,001	(220,832)	(389,706)	(1,899,025)	(2,509,563)	10,324,438	19.55%
Business Loan	7,643,740	(193,108)	(165,150)	(1,186,396)	(1,544,654)	6,099,086	20.21%
Consumer Loan	1,697,313	(12,317)	(30,530)	(115,269)	(158,116)	1,539,197	9.32%
Pawnshop Loar	59,253	-	-	-	-	59,253	0.00%
<b>Total Portfolio</b>	22,234,307	(426,257)	(585,386)	(3,200,690)	(4,212,333)	18,021,974	18.95%

Information about movements in provision for loan impairement is given in Note 15.

Currency analysis of loans to customers is given in Note 20.

Fair value of loans to customers is not materially different from its book value.

Analysis by credit quality of loans outstanding at December 31, 2023 is as follows:

#### Agro Loan

	Principal	Interest	Gross Amount	ECL	Net Amount	ECL %
-no overdue	8,001,593	360,537	8,362,130	(180,582)	8,181,548	2.16%
-overdue less than 31 days	422,169	41,485	463,654	(17,221)	446,433	3.71%
-overdue 31-60 days	54,849	7,734	62,583	(5,251)	57,332	8.39%
-overdue 61-90 days	76,951	17,446	94,397	(26,703)	67,694	28.29%
-overdue more than 90 days	2,471,674	757,481	3,229,155	(1,950,023)	1,279,131	60.39%
Total Agro Loans	11,027,235	1,184,683	12,211,918	(2,179,779)	10,032,138	17.38%

# 6 Loans to customers (Continued)

# **Business Loan**

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	3,730,981	112,572	3,843,553	(79,906)	3,763,647	2.08%
-overdue less than 31 days	311,262	24,758	336,020	(6,664)	329,356	1.98%
-overdue 31-60 days	45,857	2,332	48,189	(1,144)	47,045	2.37%
-overdue 61-90 days	22,360	1,919	24,279	(324)	23,954	1.34%
-overdue more than 90 days	1,193,983	294,155	1,488,138	(885,388)	602,750	59.50%
Total Business Loan	5,304,443	435,736	5,740,179	(973,426)	4,766,753	16.96%

# Consumer Loan

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	1,806,965	31,772	1,838,736	(16,209)	1,822,528	0.88%
-overdue less than 31 days	59,393	6,785	66,178	(948)	65,230	1.43%
-overdue 31-60 days	247	15	262	(34)	228	13.06%
-overdue 61-90 days	1,986	138	2,124	-	2,124	0.00%
-overdue more than 90 days	198,626	98,507	297,132	(137,207)	159,925	46.18%
Total Consumer Loan	2,067,217	137,216	2,204,433	(154,398)	2,050,035	7.00%

# Pawnshop Loan

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	48,369	806	49,175	-	49,175	0%
Total Pawnshop Loan	48,369	806	49,175	-	49,175	0%

Analysis by credit quality of loans outstanding at December 31, 2022 is as follows:

# Agro Loans

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	7,588,204	351,240	7,939,444	(364,534)	7,574,910	4.59%
-overdue less than 31 days	508,247	40,574	548,821	(55,698)	493,123	10.15%
-overdue 31-60 days	229,379	31,391	260,770	(52,913)	207,857	20.29%
-overdue 61-90 days	374,797	80,472	455,271	(137,393)	317,878	30.18%
-overdue more than 90 days	2,763,814	865,881	3,629,695	(1,899,025)	1,730,670	52.32%
Total Agro Loan	11,464,441	1,369,558	12,834,001	(2,509,563)	10,324,438	19.55%

# **Business Loans**

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	4,718,556	127,752	4,846,308	(257,554)	4,588,754	5.31%
-overdue less than 31 days	571,995	49,814	621,809	(74,403)	547,406	11.97%
-overdue 31-60 days	65,801	2,522	68,323	(15,324)	52,999	22.43%
-overdue 61-90 days	79,977	8,891	88,868	(10,977)	77,891	12.35%
-overdue more than 90 days	1,519,297	499,135	2,018,432	(1,186,396)	832,036	58.78%
Total Business Loan	6,955,626	688,114	7,643,740	(1,544,654)	6,099,086	20.21%

# Amounts expressed in Georgian Lari

Loans to customers (Continued)

# **Consumer Loans**

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	1,205,023	27,331	1,232,354	(35,698)	1,196,656	2.90%
-overdue less than 31 days	72,121	3,494	75,615	(2,925)	72,690	3.87%
-overdue 31-60 days	7,782	244	8,026	(738)	7,288	9.20%
-overdue 61-90 days	19,198	439	19,637	(3,487)	16,150	17.76%
-overdue more than 90 days	270,907	90,774	361,681	(115,268)	246,413	31.87%
Total Consumer Loan	1,575,031	122,282	1,697,313	(158,116)	1,539,197	9.32%

# Pawnshop Loan

	Principal	Interest	<b>Gross Amount</b>	ECL	Net Amount	ECL %
-no overdue	58,973	280	59,253	-	59,253	0.00%
Total Pawnshop Loan	58,973	280	59,253	-	59,253	0.00%

Loans with collaterals outstanding at December 31, 2023 can be presented as follows:

	Gross Amount	ECL	Net Amount	ECL %
Collateralized Loans	9,415,069	(1,973,955)	7,694,530	20.42%
Uncollateralized Loans	10,790,635	(1,333,648)	9,748,590	12.03%
Total Loans	20,205,704	(3,307,603)	17,443,121	15.75%

Loans with collaterals outstanding at December 31, 2022 can be presented as follows:

	Gross Amount	ECL	Net Amount	ECL %
Collateralized Loans	12,423,753	(3,138,631)	9,285,122	25.26%
Uncollateralized Loans	9,810,554	(1,073,702)	8,736,852	10.94%
Total Loans	22,234,307	(4,212,333)	18,021,974	18.95%

Loans with collaterals by collateral's type can be presented as follows:

Collateral Type	31-Dec-2023	31-Dec-2022
Real Estate	5,859,048	7,096,515
Personal	3,491,123	5,247,300
Jewelry	49,177	59,254
Machinery	15,721	20,684
Total	9,415,069	12,423,753

# 7 Other assets

Other assets can be presented as follows:

	31-Dec-2023	31-Dec-2022
Reposessed collaterals**	4,744,979	5,416,231
Prepayments	307,473	145,582
Other**	1,401,650	58,718
Impairement of prepayments	(136,771)	(145,852)
Total other assets	6,317,331	5,474,679

<sup>\*</sup>GEL 1,347,790 out of GEL 1,401,650 represents effect of forward contracts which was classified as cash and cash equivalents in reporting period for the year ended at December 31, 2022.

<sup>\*\*</sup>As at December 31, 2023 and 2022 the movements of the balance of repossessed collaterals can be presented as follows:

	2023	2022
January 1, 2023	5,416,231	6,517,167
Additions	359,842	233,691
Disposals	(673,756)	(884,066)
Impairement	(357,338)	(450,561)
December 31, 2023	4,744,979	5,416,231

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# 7 Other assets (Continued)

Changes that are presented in the statement of total comprehensive income related to repossessed collateras can be presented as follows:

	2023	2022
Gain at initial recognition	108,801	106,407
Impairement of repossessed collaterals	(357,338)	(450,561)
Net gain on sale of repossessed collaterals	60,344	63,540
	(188,193)	(280,614)

# 8 Intangible assets

Intangible assets can be presented as follows:

Historical cost	Accounting and other software	Other intangible assets	Total
As of 31-Dec-2021	486,890	42,901	529,791
Additions	84,316	1,616	85,932
As of 31-Dec-2022	571,206	44,517	615,723
Additions	-	15,186	15,186
As of 31-Dec-2023	571,206	59,703	630,909
Accumulated amortization			
As of 31-Dec-2021	(234,460)	(10,909)	(245,369)
Period amortization	(65,436)	(2,464)	(67,900)
As of 31-Dec-2022	(299,896)	(13,373)	(313,269)
Period amortization	(50,254)	(4,097)	(54,351)
As of 31-Dec-2023	(350,150)	(17,470)	(367,620)
Net book value			
As of 31-Dec-2021	252,430	31,992	284,422
As of 31-Dec-2022	271,310	31,144	302,454
As of 31-Dec-2023	221,056	42,233	263,289

# 9 Leases

The Company leases a head office and six (2022: head office and six) service centres around Georgia. Rent for these spaces is fixed over the lease term and are denominated in USD. The lease term is defined as 3 years (2022: 3 years). The incremental borrowing rate for 2023 was 8.91%-14.24% per annum in terms of lease terms and currency (2022: 8.02%).

Right-of-use assets can be presented as follows:

	Head office and branches
At December 31, 2021	937,426
Disposal	(93,868)
Modification	694,580
Depreciation	(481,691)
At December 31, 2022	1,056,447
Disposal	-
Modification	261,153
Depreciation	(353,269)
At December 31, 2023	964,330

# 9 Leases (Continued)

Lease liabilities can be presented as follows:

# Head office and branches

At December 31, 2021	1,070,491
Effect of modification to lease terms	694,580
Interest expense	60,408
Lease payments	(557,612)
Disposal	(99,326)
Foreign exchange movements	(73,534)
At December 31, 2022	1,095,007
Effect of modification to lease terms	261,153
Interest expense	73,315
Lease payments	(410,589)
Foreign exchange movements	(13,719)
At December 31, 2023	1,005,167

# 10 Property and equipment

Historical cost 31.12.2021 164,577 434,784 814,245 88,233 1,501,839 Additions - 9,271 19,289 - 28,560 Disposals (36,200) (36,200) Historical cost 31.12.2022 164,577 444,055 833,534 52,033 1,494,199 Additions - 349 25,891 - 26,240 Disposals - (3,259) (28,304) - (31,563) Historical cost 31.12.2023 164,577 441,145 831,121 52,033 1,488,875  Accumulated depreciation Accumulated depreciation 441,145 831,121 52,033 1,488,875  Accumulated depreciation of the year (46,324) (28,982) (20,909) (4,006) (100,221) Depreciation for the year (46,324) (28,982) (20,909) (4,006) (100,221) Accumulated depreciation 31.12.2022 (86,618) (399,259) (811,995) (20,875) (1,318,747) Depreciation for the year (17,851) (11,474) (8,057) (1,544) (38,926) Accumulated depreciation of disposals - 3,259 28,304 - 31,563 Accumulated depreciation of disposals - 3,259 28,304 - 31,563 Accumulated depreciation 31.12.2023 (104,469) (407,474) (791,748) (22,419) (1,326,110)  Net book value Net book value 31.12.2021 124,283 64,507 23,159 47,576 259,525 Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452 Net book value 31.12.2023 60,108 33,671 39,372 29,614 162,766		Leasehold improveme nts	Furniture and office equipment	Computer and communicatio n equipment	Vehicles	Total
Additions Disposals 9,271 19,289 - 28,560 Disposals (36,200) (36,200) Historical cost 31.12.2022 164,577 444,055 833,534 52,033 1,494,199 Additions Disposals - 349 25,891 - 26,240 Disposals - (3,259) (28,304) - (31,563) Historical cost 31.12.2023 164,577 441,145 831,121 52,033 1,488,875  Accumulated depreciation Accumulated depreciation Accumulated depreciation 31.12.2021 Depreciation for the year (46,324) (28,982) (20,909) (4,006) (100,221) Accumulated depreciation 31.12.2022 Accumulated depreciation 31.12.2022 (86,618) (399,259) (811,995) (20,875) (1,318,747) Depreciation for the year (17,851) (11,474) (8,057) (1,544) (38,926) Accumulated depreciation of disposals Accumulated depreciation 31.12.2023 (104,469) (407,474) (791,748) (22,419) (1,326,110)  Net book value Net book value 31.12.2021 Possible for the year (12,828) (45,507) (23,159) (47,576) (259,525) Net book value 31.12.2022 Additions Accumulated depreciation 31.12.2021 Accumulated depreciation 31.12.2021 Accumulated depreciation 31.12.2023 Accumulated depreciation 31.12.2022 Accumulated depreciation 31.12.202	Historical cost					
Disposals         -         -         -         -         (36,200)         (36,200)           Historical cost 31.12.2022         164,577         444,055         833,534         52,033         1,494,199           Additions         -         349         25,891         -         26,240           Disposals         -         (3,259)         (28,304)         -         (31,563)           Historical cost 31.12.2023         164,577         441,145         831,121         52,033         1,488,875           Accumulated depreciation         46,577         441,145         831,121         52,033         1,488,875           Accumulated depreciation         46,577         441,145         831,121         52,033         1,488,875           Accumulated depreciation 31.12.2021         (40,294)         (370,277)         (791,086)         (40,657)         (1,242,314)           Depreciation for the year         (46,324)         (28,982)         (20,909)         (4,006)         (100,221)           Accumulated depreciation of disposals         -         -         -         23,788         23,788           Accumulated depreciation of disposals         -         3,259         28,304         -         31,563           Accumulated depreciation	Historical cost 31.12.2021	164,577	434,784	814,245	88,233	1,501,839
Historical cost 31.12.2022	Additions	-	9,271	19,289	-	28,560
Additions - 349 25,891 - 26,240 Disposals - (3,259) (28,304) - (31,563) Historical cost 31.12.2023 164,577 441,145 831,121 52,033 1,488,875  Accumulated depreciation Accumulated depreciation 31.12.2021 (40,294) (370,277) (791,086) (40,657) (1,242,314) Depreciation for the year (46,324) (28,982) (20,909) (4,006) (100,221) Accumulated depreciation of disposals 23,788 23,788 Accumulated depreciation 31.12.2022 (86,618) (399,259) (811,995) (20,875) (1,318,747) Depreciation for the year (17,851) (11,474) (8,057) (1,544) (38,926) Accumulated depreciation of disposals - 3,259 28,304 - 31,563 Accumulated depreciation 31.12.2023 (104,469) (407,474) (791,748) (22,419) (1,326,110)  Net book value Net book value 31.12.2021 124,283 64,507 23,159 47,576 259,525 Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452	Disposals		-	-	(36,200)	(36,200)
Disposals         -         (3,259)         (28,304)         -         (31,563)           Historical cost 31.12.2023         164,577         441,145         831,121         52,033         1,488,875           Accumulated depreciation         Accumulated depreciation 31.12.2021         (40,294)         (370,277)         (791,086)         (40,657)         (1,242,314)           Depreciation for the year         (46,324)         (28,982)         (20,909)         (4,006)         (100,221)           Accumulated depreciation of disposals         -         -         -         23,788         23,788           Accumulated depreciation for the year         (17,851)         (11,474)         (8,057)         (1,544)         (38,926)           Accumulated depreciation of disposals         -         3,259         28,304         -         31,563           Accumulated depreciation 31.12.2023         (104,469)         (407,474)         (791,748)         (22,419)         (1,326,110)           Net book value         124,283         64,507         23,159         47,576         259,525           Net book value 31.12.2022         77,959         44,796         21,539         31,158         175,452	Historical cost 31.12.2022	164,577	444,055	833,534	52,033	1,494,199
Historical cost 31.12.2023       164,577       441,145       831,121       52,033       1,488,875         Accumulated depreciation Accumulated depreciation 31.12.2021       (40,294)       (370,277)       (791,086)       (40,657)       (1,242,314)         Depreciation for the year       (46,324)       (28,982)       (20,909)       (4,006)       (100,221)         Accumulated depreciation of disposals       -       -       -       23,788       23,788         Accumulated depreciation for the year       (17,851)       (11,474)       (8,057)       (1,544)       (38,926)         Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value       Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Additions	-	349	25,891	-	26,240
Accumulated depreciation         Accumulated depreciation 31.12.2021       (40,294)       (370,277)       (791,086)       (40,657)       (1,242,314)         Depreciation for the year       (46,324)       (28,982)       (20,909)       (4,006)       (100,221)         Accumulated depreciation of disposals       -       -       -       23,788       23,788         Accumulated depreciation for the year       (17,851)       (11,474)       (8,057)       (1,544)       (38,926)         Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value       Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Disposals		(3,259)	(28,304)	-	(31,563)
Accumulated depreciation 31.12.2021       (40,294)       (370,277)       (791,086)       (40,657)       (1,242,314)         Depreciation for the year       (46,324)       (28,982)       (20,909)       (4,006)       (100,221)         Accumulated depreciation of disposals       -       -       -       23,788       23,788         Accumulated depreciation 31.12.2022       (86,618)       (399,259)       (811,995)       (20,875)       (1,318,747)         Depreciation for the year       (17,851)       (11,474)       (8,057)       (1,544)       (38,926)         Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value       Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Historical cost 31.12.2023	164,577	441,145	831,121	52,033	1,488,875
Accumulated depreciation 31.12.2021       (40,294)       (370,277)       (791,086)       (40,657)       (1,242,314)         Depreciation for the year       (46,324)       (28,982)       (20,909)       (4,006)       (100,221)         Accumulated depreciation of disposals       -       -       -       23,788       23,788         Accumulated depreciation 31.12.2022       (86,618)       (399,259)       (811,995)       (20,875)       (1,318,747)         Depreciation for the year       (17,851)       (11,474)       (8,057)       (1,544)       (38,926)         Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value       Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Accumulated depreciation					
Depreciation for the year (46,324) (28,982) (20,909) (4,006) (100,221)  Accumulated depreciation of disposals  23,788 23,788  Accumulated depreciation 31.12.2022 (86,618) (399,259) (811,995) (20,875) (1,318,747)  Depreciation for the year (17,851) (11,474) (8,057) (1,544) (38,926)  Accumulated depreciation of disposals  - 3,259 28,304 - 31,563  Accumulated depreciation 31.12.2023 (104,469) (407,474) (791,748) (22,419) (1,326,110)  Net book value  Net book value 31.12.2021 124,283 64,507 23,159 47,576 259,525  Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452		(40,294)	(370,277)	(791,086)	(40,657)	(1,242,314)
Accumulated depreciation of disposals         -         -         -         23,788         23,788           Accumulated depreciation 31.12.2022         (86,618)         (399,259)         (811,995)         (20,875)         (1,318,747)           Depreciation for the year         (17,851)         (11,474)         (8,057)         (1,544)         (38,926)           Accumulated depreciation of disposals         -         3,259         28,304         -         31,563           Accumulated depreciation 31.12.2023         (104,469)         (407,474)         (791,748)         (22,419)         (1,326,110)           Net book value         Net book value 31.12.2021         124,283         64,507         23,159         47,576         259,525           Net book value 31.12.2022         77,959         44,796         21,539         31,158         175,452	Depreciation for the year	(46,324)	(28,982)	(20,909)	(4,006)	
Depreciation for the year (17,851) (11,474) (8,057) (1,544) (38,926) Accumulated depreciation of disposals Accumulated depreciation 31.12.2023 (104,469) (407,474) (791,748) (22,419) (1,326,110)  Net book value Net book value 31.12.2021 124,283 64,507 23,159 47,576 259,525 Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452	Accumulated depreciation of disposals	-	-	-	23,788	-
Depreciation for the year       (17,851)       (11,474)       (8,057)       (1,544)       (38,926)         Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value       Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Accumulated depreciation 31.12.2022	(86,618)	(399,259)	(811,995)	(20,875)	(1,318,747)
Accumulated depreciation of disposals       -       3,259       28,304       -       31,563         Accumulated depreciation 31.12.2023       (104,469)       (407,474)       (791,748)       (22,419)       (1,326,110)         Net book value         Net book value 31.12.2021       124,283       64,507       23,159       47,576       259,525         Net book value 31.12.2022       77,959       44,796       21,539       31,158       175,452	Depreciation for the year	(17,851)	(11,474)	(8,057)	(1,544)	
Net book value     124,283     64,507     23,159     47,576     259,525       Net book value 31.12.2022     77,959     44,796     21,539     31,158     175,452	Accumulated depreciation of disposals	-	3,259	28,304	-	
Net book value 31.12.2021         124,283         64,507         23,159         47,576         259,525           Net book value 31.12.2022         77,959         44,796         21,539         31,158         175,452	Accumulated depreciation 31.12.2023	(104,469)	(407,474)	(791,748)	(22,419)	(1,326,110)
Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452	Net book value					
Net book value 31.12.2022 77,959 44,796 21,539 31,158 175,452	Net book value 31.12.2021	124,283	64,507	23,159	47,576	259,525
	Net book value 31.12.2022					
	Net book value 31.12.2023				,	

# 11 Subordinated and other borrowings

Borrowings can be presented as follows:

	31-Dec-2023	31-Dec-2022
Current	140,605	379,527
Non-current*	17,855,354	17,475,214
Total borrowings	17,995,959	17,854,741

Non-current borrowings include subordinated borrowings from related parties (shareholders) in amount of GEL3,286,203 equivalent nominated in EUR and USD. According to updated agreements that were signed in December 2022 some shareholders loans were converted into subordinated borrowings. The contract terms are favorable for the Company in terms of reduced interest payments. The benefit that the Company received from shareholders amount GEL 689,496 and is presented in capital as other reserve. The maturity of these borrowings is December 2031.

Subordinated borrowings are unsecured loans that rank below other, more senior loans with respect to claims on assets or earnings. In the case of borrower default, creditors who own subordinated debt will not be paid out until after senior creditors are paid in full.

Principal balance and accrued interest can be presented as follows:

	31-Dec-2023	31-Dec-2022
Principal balance	17,855,354	17,475,214
Accrued interest*	140,605	379527
Total borrowings	17,995,959	17,854,741

As of December 31, 2023 Borrowings can be presented as follows:

	Interest rate	Currency	31-Dec-2023
Non-resident financial institutions	5%-8.5%	USD/EUR	13,670,848
Shareholders	5.5%-14%	GEL/USD	4,127,389
Foreign currency forward contract accrued expense		EUR	103,762
Resident financial institutions		GEL/USD	93,960
Total borrowings			17,995,959

As of December 31, 2022 Borrowings can be presented as follows:

	Interest rate	Currency	31-Dec-2022
Non-resident financial institutions	5%-8.5%	USD/EUR	13,658,465
Shareholders	5.5%-14%	GEL/USD	4,073,520
Foreign currency forward contract accrued expense		EUR	122,756
Total borrowings			17,854,741

In 2021 the Company signed restructuring agreement between lenders on each borrowing, according to which the Company's borrowings and subordinated borrowings with amount GEL 3,690,935 was converted to share capital.

In addition to the above, the following changes occurred in borrowings:

- the company signed the amendment in agreement which states that the company shall bear a per annual interest rate of 1.5% for the period beginning on January 1, 2024 and ending on December 31, 2024
- The repayments of the remaining principal outstanding amounts under each of the credit facilities (amounts due after partial early pay-out is executed) shall be resumed in October 31, 2024 and all borrowings shall be fully repaid no later than October 31, 2027

In addition, borrowings from shareholders were classified as subordinated borrowings in the total amount of GEL 3,961,946. The company benefits from below-market interest rates from the borrowings which is presented as other reserves and non-operating income with total amounut of GEL 1,405,097 and GEL 199,192 respectively.

Under the restructuring agreement, the Company has several financial covenants to satisfy, main of which are presented as follows:

#### JSC MFO GEORGIAN CREDIT

#### Notes to the financial statements

#### As at 31 December 2023

## Amounts expressed in Georgian Lari

#### 11 Subordinated and other borrrowings (Continued)

- · Capital adequacy ratio
- · Cost to income ratio
- · Non-performing loans ratio
- Non-hedged FX position ratio

There is a regular communication between the lenders and the Company regarding the covenants. The Company did not satisfy cost to income ratio at the end of 2023 (2022: capital adequacy ratio and cost to income ratio). The Company had communication about this case in 2023 and 2022 with financial institutions and got waiver from the creditors for the breaches before the reporting date. According to the waiver, the creditors do not require early repayment of loans. As a result the Company classified the borrowings according to their contractual terms.

Changes in borrowings (including subordinated borrowings) arising from financing activities, including both changes arising from cash flows and non-cash flows can be presented as follows:

	2023	2022
January 1	17,854,741	19,172,428
Cash flows		
Recived/(paid) loans, net	2,088,222	2,276,211
Interest paid	(1,493,206)	(1,975,956)
Non-cash flows		
Interest accruals	1,733,359	2,539,462
Benefit from restructuring agreements with shareholders	(689,496)	(888,119)
Foreign exchange gain	(1,497,661)	(3,269,285)
December 31	17,995,959	17,854,741

#### 12 Other liabilities

Other liabilities can be presented as follows:

	31-Dec-2023	31-Dec-2022
Received advances*	641,781	570,308
Accounts payable to employees	42,317	70,141
Taxes payable**	34,432	29,223
Derivative financial instruments***		
"Back to back loans"	-	2,112
Forward contracts	1,322,433	678,287
Other liabilities	101,023	43,567
Total other liabilities	2,141,986	1,393,638

<sup>\*</sup>Received advances represents amounts received from previous owners of repossessed assets. The agreements have been arranged between JSC MFO Georgian Credit and previous owners for a repurchase of those assets. Value of repossessed assets on which there is a prepurchase agreement is GEL1,697 thousand (2022: GEL 1,609 thousand). Reconciliation of received advances can be presented as follows:

	2023	2022
January 1	570,308	231,857
Cash payments	1,055,632	1,352,007
Sales	(984,158)	(1,013,556)
December 31	641,782	570,308

<sup>\*\*</sup>According to the Georgian Tax Legislation, the Company should pay taxes on unified treasury code applicable for all taxes. As a result, as at 31 December 2023 and 2022 the Company presents tax assets and liabilities on a net basis.

"Back to back loans"

The Company aggregates non-derivative transactions of back-to-back loans from banks guaranteed by foreign currency deposits placed at the same banks as derivative instruments (foreign currency contracts), due to the fact that the transactions (placement of deposit and receiving of the loan) result, in substance, in a derivative.

<sup>\*\*\*</sup>Derivative financial instruments

#### 12 Other liabilities (Continued)

The conclusion is based on the following indicators:

- They are entered into at the same time and in contemplation of one another;
- They have the same counterparty;
- They relate to the same risk;
- There is no apparent economic need or substantive business purpose for structuring the transactions separately that could not also have been accomplished in a single transaction;
- There is an initial net investment that is smaller than would be required for other types of contracts that would be expected to have a similar response to changes in market factors, and future settlement.

#### Forward contracts

Foreign exchange risk arises when the Company enters into transactions denominated in a currency other than their functional currency. Where the risk to the Company is considered to be significant, the Company's treasury will enter into a USD/GEL or EUR/GEL exchange forward contract with a local commercial banks.

#### 13 Share capital, share premium and other reserves

The Company's share capital as at December 31, 2023 of 6,145,568 ordinary shares in issue with a value of GEL1 each (December 31, 2022: 6,145,568).

Information about Shareholders is disclosed in Note 1.

Share premium with amount GEL5,827,501 represents a difference between the par value of issued ordinary shares and the fair value of actual consideration received.

Other reserve with amount GEL1,604,290 represents benefit received from forgiving loan principal and interest in 2023 (GEL 914,794) as well benefit generated from reduced interest rates according to shareholder loan agreements (GEL689,496). Difference between nominal and fair values of borrowings because of waiving part of interest as well as difference between restructured discounted future cash flows and nominal value has been recognised in capital, in other reserve.

# 14 Net interest income

Net interest income can be presented as follows:

	2023	2022
Interest income of financial assets recorded at amortized cost comprise:		
Loans to customers	5,226,686	6,094,015
Bank accounts	29,130	10,398
Total interest income	5,255,816	6,104,413
Interest expense of financial liabilities recorded at amortized cost comprise:		
Borrowings and subordinated borrowings	(402,138)	(2,539,462)
Foreig currency forward contract expenses	(1,422,188)	(1,047,030)
Lease liabilities	(73,315)	(60,408)
Total interest expense	(1,897,641)	(3,646,900)
Net interest income	3,358,175	2,457,513

# 15 Changes in expected credit loss

Movements in the loan impairment allowance for the year ended December 31, 2023 are as follows:

	Stage 1	Stage 2	Stage 3	
	12 month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired	Total
Balance at January 1, 2023	426,257	585,386	3,200,690	4,212,333
New loans issued	453,596	-	-	453,596
Transfer to Stage 1	30,062	(18,651)	(11,411)	-
Transfer to Stage 2	(517,922)	578,344	(60,422)	-
Transfer to Stage 3	(11,411)	(1,097,060)	1,108,471	-
Repaid loans	(265,783)	(99,601)	(1,121,337)	(1,486,721)
Write off for the year	-	-	(1,654,231)	(1,654,231)
Recoveries of previously write off	-	-	81,161	81,161
Changes due to change in credit-risk	186,730	421,659	1,093,076	1,701,465
Balance at December 31, 2023	301,529	370,077	2,635,997	3,307,603

Movements in the loan impairment allowance for the year ended December 31, 2022 are as follows:

	Stage 1	Stage 2	Stage 3	
	12 month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired	Total
Balance at January 1, 2022	507,453	749,466	3,590,441	4,847,360
New loans issued	418,013	-	-	418,013
Transfer to Stage 1	67,165	(42,549)	(24,616)	-
Transfer to Stage 2	(808,287)	872,498	(64,211)	-
Transfer to Stage 3	(24,616)	(1,781,875)	1,806,491	-
Repaid loans	(309,592)	(123,645)	(1,438,948)	(1,872,185)
Write off for the year	-	-	(2,300,790)	(2,300,790)
Recoveries of previously write off	-	-	101,207	101,207
Changes due to change in credit-risk	576,121	911,491	1,531,116	3,018,728
Balance at December 31, 2022	426,257	585,386	3,200,690	4,212,333

Movements in gross amount of issued loans for the year ended December 31, 2023 are as follows:

	Stage 1	Stage 2	Stage 3	
	12 month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired	Total
Balance at January 1, 2023	12,026,394	3,674,650	6,533,263	22,234,307
New loans issued	16,564,895	-	-	16,564,895
Transfer to Stage 1	811,704	(320,794)	(490,910)	-
Transfer to Stage 2	(2,490,929)	3,167,042	(676,113)	-
Transfer to Stage 3	(490,910)	(2,274,534)	2,765,444	-
Repaid loans	(15,455,439)	(1,056,442)	(388,390)	(16,900,271)
Write off for the year	-	-	(1,693,227)	(1,693,227)
Balance at December 31, 2023	10,965,715	3,189,922	6,050,067	20,205,704

# 15 Changes in expected credit loss (Continued)

Movements in gross amount of issued loans for the year ended December 31, 2022 are as follows:

	Stage 1	Stage 2	Stage 3	
	12 month ECL	Lifetime ECL not credit- impaired	Lifetime ECL credit-impaired	Total
Balance at January 1, 2022	13,111,888	5,359,729	6,575,426	25,047,043
New loans issued	18,864,864	-	-	18,864,864
Transfer to Stage 1	1,019,382	(675,254)	(344,128)	-
Transfer to Stage 2	(3,502,228)	4,015,067	(512,839)	-
Transfer to Stage 3	(344,128)	(3,370,396)	3,714,524	-
Repaid loans	(17,173,932)	(1,681,384)	(633,854)	(19,489,170)
Write off for the year	-	-	(2,300,791)	(2,300,791)
Changes due to change in credit-risk	-	-	-	-
FX revaluation effect	50,548	26,888	34,925	112,361
Balance at December 31, 2022	12,026,394	3,674,650	6,533,263	22,234,307

# 16 Penalties and commission income

Penalties and commission income includes penalties on early payments, actual penalties on overdue days and other service commission fees, which in 2023 and 2022 amounted GEL 221,386 and GEL 263,708 respectively.

#### 17 Other income

Other income can be presented as follows:

	2023	2022
Rent modification	-	5,458
Other	122,593	15,346
Total other income	122,593	20,804

<sup>\*</sup>GEL 114,290 out of GEL 122,593 represents income from PPE disposal.

# 18 Staff costs including salaries and bonuses

	2023	2022
Employee salary expense	1,873,776	2,003,195
Bonus and premium	469,273	587,582
Insurance expense	37,614	39,901
TCWG compensation expense	75,244	68,920
Total staff costs	2,455,907	2,699,597

# 19 General and administrative expenses

	2023	2022
Professional services	237,968	199,656
Software maintenance	97,402	99,977
Office maintenance	86,017	64,039
Utilities	76,395	81,208
Communication expenses	72,431	79,814
Business trips and representative expenses	70,443	61,449
Taxes other than income tax	55,603	70,870
Fuel	36,190	50,413
Court related expenses	20,494	46,624
Bank fees	13,867	30,284
Stationary	13,060	14,406
Other expenses	2,573	13,001
Total general and administrative expenses	782,443	811,741

# 20 Income tax expense and deferred tax assets

On 27 December 2022, Georgian law was published that made an amendment into the Tax Code of Georgia. It came into the force from 1 January 2023. The mentioned amendments have following effects on the companies operating in financing sector: before the amendment, according to the Tax Code of Georgia, it was determined that banking institutions, credit unions, microfinance organizations and loan providers would be taxed under the new (Estonian) corporate income tax (CIT) regime from January 1, 2023. The amendment stipulated that the time schedule will no longer be established and in the future these entities will be taxed again according to the old CIT regime, namely according to the difference between the gross income gained during a calendar year and the deductions according to GTC (Article 97, Paragraph 12).

Also, a new section 4 was added to the Article 98 of GTC, which determines CIT rate, according to which the taxable profit of a banking institution, credit union, microfinance organization and loan provider shall be taxed at the rate of 20%.

Although, taxation will be done according to the so-called old regime of CIT, the method of recognition of income and expenses determined by the GTC for the financial sector has been changed. In particular, the new section 5 has been added to the article 142 of GTC, that defines the moment of earning of income under the accrual method. According to this amendment from 1 January 2023, banking institutions, credit unions and microfinance organizations shall recognize interest income accrued on loans in accordance with International Financial Reporting Standards (IFRS). As for the deduction of allocations to reserve funds, according to the updated Article 109 of the GTC, from 1 January 2023, the mentioned persons will deduct the reserves for possible loan losses from the gross income according to the International Financial Reporting Standards (IFRS), instead of the rule established by the National Bank of Georgia.

The abovementioned changes in Georgian legislation did not have effect on the Company, as in 2021, the Company fully wrote off its deferred tax asset. According to the Company judgment, due to its material tax losses deferred tax asset would not be used or recovered in the future periods.

#### 21 Financial instruments - risk management

The Company is exposed to the different kind of risks that arise from its use of financial instruments. This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

#### 21.1 Principal financial instruments

The principal financial instruments used by the Company, from which financial instrument risk arises, are as follows:

	31-Dec-2023	31-Dec-2022
		_
Cash and cash equivalents	1,036,090	602,646
Loans to customers	16,898,101	18,021,974
Borrowings	14,709,756	14,848,271
Subordinated borrowings	3,286,203	3,006,470
Other liabilities	2,141,986	1,393,638
Lease liabilities	1,005,166	1,095,007

# 21.2 General objectives, policies and processes

The Supervisory Board has overall responsibility for the determination of the Company's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Company's finance function.

The Supervisory Board and appropriate committees receive bimonthly reports from the Company Managers through which they review the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets. The Company's internal auditor also reviews the risk management policies and processes and reports its findings to the Management.

The overall objective of the Supervisory Board is to set polices that seek to reduce risks as far as possible without unduly affecting the Company's competitiveness and flexibility. Further details regarding these policies are set out below.

- · Credit risk
- · Liquidity risk
- Market risk:
  - Interest rate risk
  - Currency risk

# 21 Financial instruments - risk management (Continued)

#### 21.3 Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Exposure to credit risk arises as a result of lending and other transactions with counterparties giving rise to financial asset.

The main business of the Company is to provide micro-loans. Respectively credit risk is of crucial importance in the Company's risk management. To avoid significant financial damage caused by this the Company uses various methods to identify and manage effectively the credit risks.

Based on experience the Company uses an established credit policy which establishes the following basic stages of credit risk management:

- · Tasks of the credit committee
- · Monitoring of issued loans
- · Ways of working on delinquent loans

The Credit Committee is the body responsible for analyzing the information contained in loan applications and assessing and reducing the credit risks as far as possible. The Committee is an independent body authorized to make the final decision about approving or rejecting a loan application.

Accuracy and correctness of information presented to the Committee is the responsibility of the credit officer, who fills in the initial application after due scrutiny of the applicant's business and its credit risks. Committee members assess the application against established criteria (applicant's credit history, financial condition, competitive ability, etc.) and will frequently ask the credit officer for more information about the applicant before making a decision.

Mitigation of credit risk is also achieved in some cases through securing loan with real estate or other material assets.

Assessment of the applicant's creditworthiness through careful analysis of its business reduces the risk of financial loss. Monitoring is performed by credit officers who report the results to the Management. The Company does not maintain a strictly determined schedule for monitoring.

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

Cash and cash equivalents (excluding cash on hand) Loans to customers	31-Dec-2023	31-Dec-2022		
Cash and cash equivalents (excluding cash on hand)	845,456	481,060		
Loans to customers	16,898,101	18,021,974		
Total credit risk exposure	17,743,557	18,503,034		

The Company's credit department reviews aging analysis of outstanding loans and takes action to recover past due balances. Management therefore considers it to be appropriate to provide aging and other information about credit risk as disclosed in Note 14.

# 21.4 Market risk

Market risk is the risk that the fair value of a financial instrument will decrease because of changes in market factors.

Market risk arises from the Company's use of interest bearing, tradable and foreign currency financial instruments. It is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates (interest rate risk) and foreign exchange rates (currency risk).

#### Interest rate risk

Interest rate risk arises from potential changes in market interest rates that can adversely affect the fair values of the financial assets and liabilities of the Company. This risk can arise from maturity mismatches of assets and liabilities, as well as from the re-pricing characteristics of such assets and liabilities. All interest-bearing assets and liabilities of the Company have fixed interest rate as at 31 December 2023 and 2022.

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates, which can have adverse effects if there are mismatches by currency of financial assets and liabilities. The Company is exposed to the risks of fluctuations in prevailing foreign currency exchange rates on its financial position and cash flows.

The Company's exposure to foreign currency exchange rate risk as at December 31, 2023 is presented in the table below:

# 21 Financial instruments - risk management (Continued)

	GEL	USD	EUR	Total	
Financial assets					
Cash and cash equivalents*	944,558	80,645	10,887	1,036,090	
Loans to customers**	16,593,609	304,492	-	16,898,101	
Total financial assets	17,538,167	385,137	10,887	17,934,191	
Financial liabilities					
Borrowings	25,227	7,597,538	7,086,991	14,709,756	
Subordinated borrowings	-	1,004,493	2,281,710	3,286,203	
Lease liabilities	-	1,005,166	-	1,005,166	
Other liabilities	2,141,986	-	-	2,141,986	
Total financial liabilities	2,167,213	9,607,197	9,368,701	21,143,111	
Financial assets net position	15,370,954	(9,222,060)	(9,357,814)	(3,208,920)	
*	GEL	USD	EUR	Total	
Forward contracts **	-	7,530,320	9,418,015	16,948,335	
Loans to customers including					
Gross amount	19,841,611	364,093	-	20,205,704	
impairement allowance	(3,115,617)	(191,986)	-	(3,307,603)	

The Company's exposure to foreign currency exchange rate risk as at December 31, 2022 is presented in the table below:

	GEL	USD	EUR	Total
Financial assets				
Cash and cash equivalents*	247,646	7,446	347,554	602,646
Loans to customers**	17,647,678	358,468	15,828	18,021,974
Total financial assets	17,895,324	365,914	363,382	18,624,620
Financial liabilities				
Borrowings	266,975	7,620,641	6,960,655	14,848,271
Subordinated borrowings	-	900,938	2,105,532	3,006,470
Lease liabilities	-	1,095,007	-	1,095,007
Other liabilities	113,708	-	-	113,708
Total financial liabilities	380,683	9,616,586	9,066,187	19,063,456
Financial assets net position	17,514,641	(9,250,672)	(8,702,805)	(438,836)

*	GEL	USD	EUR	Total
Restricted cash in banks	-	-	2,267,882	2,267,882
Borrowings collateralized with restricted cash in banks	2,269,994	-	-	2,269,994
Forward contracts	-	8,877,554	6,531,595	15,409,149
**	GEL	USD	EUR	Total
Loans to customers including				
Gross amount	21,595,191	600,719	38,397	22,234,307
impairement allowance	(3,947,513)	(242,251)	(22,569)	(4,212,333)

# 21 Financial instruments - risk management (Continued)

# 21.4 Market risk (Continued)

# Currency risk sensitivity

The following table details the Company's sensitivity to a 20% increase and 20% decrease in the exchange rate of GEL per USD and per EUR. 20% is the sensitivity rate used when reporting foreign currency risk internally to key Management personnel and represents Management's assessment of the possible change in foreign currency exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the end of the period for a 20% change in foreign currency exchange rates.

December 31, 2023		Effec	t
Changes in foreign exchange rates:		Income before taxes	Equity
GEL depreciated against the USD	20%	(338,348)	(287,596)
GEL depreciated against the EUR	20%	(12,040)	(10,234)
GEL appreciated against the USD	20%	338,348	287,596
GEL appreciated against the EUR	20%	12,040	10,234
December 31, 2022		Effec	t
Changes in foreign exchange rates:		Income before taxes	Equity
GEL depreciated against the USD	20%	74,624	63,430
GEL depreciated against the EUR	20%	19,334	16,434
GEL appreciated against the USD	20%	(74,624)	(63,430)
GEL appreciated against the EUR	20%	(19,334)	(16,434)

# 21.5 Liquidity risk

Liquidity risk refers to the availability of sufficient funds to meet loan repayments and other financial commitments associated with financial instruments as they actually fall due.

Liquidity of financial liabilities as at December 31, 2023 can be presented as follows:

	Up to 1 year	1 to 5 years	More than 5 years	Total
Borrowings	985,134	13,724,622	-	14,709,756
Subordinated borrowings	-	1,060,990	2,225,213	3,286,203
lease liabilities	333,937	671,229	-	1,005,166
Other liabilities	2,141,986	-	-	2,141,986
Total financial liabilities	3,461,057	15,456,841	2,225,213	21,143,111

Liquidity of financial liabilities as at December 31, 2022 can be presented as follows:

	Up to 1 year	1 to 5 years	More than 5 years	Total
Borrowings	2,026,086	12,822,185	-	14,848,271
Subordinated borrowings	-		3,006,470	3,006,470
lease liabilities	746,506	348,501	-	1,095,007
Other liabilities	1,393,638	-	-	1,393,638
Total financial liabilities	4,166,230	13,170,686	3,006,470	20,343,386

# 21.6 Fair value measurement

IFRS 7 requires certain disclosures which require the classification of financial assets and financial liabilities measured at fair value using a fair value hierarchy that reflects the significance of the inputs used in making the fair value measurement. The fair value hierarchy has the following levels:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# **Amounts expressed in Georgian Lari**

## 21 Financial instruments - risk management (Continued)

#### 21.6 Fair value measurement (Continued)

The level in the fair value hierarchy within which the financial asset or financial liability is categorised is determined based on the lowest level input that is significant to the fair value measurement. Financial assets and financial liabilities are classified in their entirety into only one of the three levels.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The best evidence of fair value is price in an active market. An active market is one in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. Fair value of financial instruments traded in an active market is measured as the product of the quoted price for the individual asset or liability and the quantity held by the entity. The Company has financial liabilities measured at fair value — "Financial instruments at fair value through profit or loss"; accordingly, they are presented under the IFRS 7 fair value measurement hierarchy on level 2. Fair value of cash and cash equivalents is measured based on level 1. Fair values of all other financial assets and financial liabilities are measured on level 3. Fair value of these financial assets and liabilities are close to book value.

## 21.7 Capital disclosures

The Company's objectives when maintaining capital are:

- To safeguard the Company's ability to continue as a going concern, so that it can continue to provide returns for shareholders;
- To comply with the capital requirements set by NBG and borrowers; and
- To provide an adequate return to shareholders by pricing services commensurately with the level of risk.

The Company sets the amount of capital it requires in proportion to risk. The Company manages its capital structure and adjusts it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of capital distributed to shareholders, return capital to shareholders, increase its capital, or sell assets to reduce debt.

The Company is in compliance with minimum statutory capital requirements of GEL1,000,000 as defined by the National Bank of Georgia as at December 31, 2023 and 2022, respectively.

#### 22 Contingencies and commitments

# Litigation

In the ordinary course of business, the Company is subject to legal actions and complaints. However, the Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Company.

# NBG regulations

On 5 July 2018 the president of the National Bank of Georgia has approved regulation on assets classification and the creation of reserves for possible losses by Microfinance Organisations.

The Management states that the Company is in compliance with the requirements of NBG for the year of 2023. In 2022 the Company was in compliance with the requirements of NBG except the following ratios - Supervisory capital ratio and liquidity ratio. The Company got waiver from the NBG, according to which the Company is obliged to meet these ratios by 31 December 2023. It should be noted that this assessment relies on estimates and assumptions and may involve a series of complex judgments about future events and could be different from the judgments of regulators.

#### Management report

In accordance with the Law on accounting, reporting and auditing (article 7) the Company has an obligation to prepare and submit Management Report to the State Regulatory Authority, together with Independent Auditors' Report no later than 1 October of the year following the reporting period. The Company has fulfilled this obligation at the date of issue of the financial statements.

# Taxes

Georgian tax legislation is subject to varying interpretations, and changes, which can occur frequently. Management's interpretation of such legislation as applied to the transactions and activity of the Company may be challenged by the relevant authorities. As per currently effective tax legislation in Georgia fiscal periods remain open to review by the authorities in respect of taxes for 3 calendar years preceding the period of review.

Provisions for tax liabilities are recognised when the amount can be measured reliably. No provision is recognised for uncertain tax positions if no reliable estimate can be made. The Company's Management believes that Georgian tax legislation does not give raise to any further obligation other than already recorded and the Company's tax positions will be

## 23 Related parties

A related party is a person or enterprise related to the enterprise that prepares the financial statements (The above enterprise is referred to in this standard as an "Accountable Enterprise").

- A) A person or a member of his family is considered to be a related party to an accountable enterprise if:
- (i) This person controls or jointly controls the accountable enterprise;
- (ii) Has a significant impact on the accountable enterprise; or:
- (iii) Is a member of the top management of the accountable enterprise or its parent enterprise.
- B) An enterprise is considered a related party to an accountable enterprise if any of the following conditions exist:
- (i) This enterprise and the accountable enterprise are members of the same group (meaning that the parent enterprise, the subsidiary, and the other subsidiaries of the same parent enterprise are related to each other);
- (ii) One enterprise is an affiliated enterprise or joint venture of the other (or an affiliated enterprise or joint venture of any member of the group of which the other enterprise is a member);
- (iii) Both enterprises are joint ventures of the same third party;
- (iv) One enterprise is a joint venture of a third party and the other enterprise is a joint venture of the same third party;
- (v) This enterprise is either an accountable enterprise or an implementer of a remuneration program for employees of any party affiliated with the accountable enterprise. If the accountable enterprise itself is the implementer of such a program, the sponsoring employers are also considered to be related parties to the accountable enterprise;
- (vi) This enterprise is controlled, or jointly controlled, by any of the persons referred to in paragraph A;
- (vii) Any of the persons referred to in paragraph A (i) has significant influence over that enterprise, or that person is the senior management of that enterprise (or its parent enterprise)
- (viii) This enterprise, or any other enterprise in the same group to which that enterprise belongs, provides management services for the accountable enterprise, or the parent enterprise of the accountable enterprise.

Related party balances and transactions as and for the year ended 31 December 2023:

Description	Share holders	Key management personnel	Total as per financial statement caption
Borrowings	854,939	-	14,709,756
Subordinated borrowings	3,286,203	-	3,286,203
Interest expense	(257,598)	-	(1,897,641)
Staff cost including salaries and bonuses	-	(291,375)	(2,455,907)

Related party balances and transactions as and for the year ended 31 December 2022:

Description	Share holders	Key management personnel	Total as per financial statement caption
Borrowings	1,067,050	-	14,848,271
Subordinated borrowings	3,006,470	-	3,006,470
Interest expense	(200,768)	-	(3,646,900)
Staff cost including salaries and bonuses		(248,420)	(2,669,597)

# 24 Going concern consideration

At the end of each reporting period, management reviews issues related to the continuity of the enterprise to ensure that the presentation of financial statements is fair on a going concern basis. Management believes and is confident that the continued operation of the company is not endangered, nor does it have any plans to liquidate the company or significantly restrict its activities.

# **JSC MFO GEORGIAN CREDIT** Notes to the financial statements As at 31 December 2023

Amounts expressed in Georgian Lari

#### 25 Subsequent events

After the reporting period the company gave the direcor bonus in the form of 75,000 shares with the total amount of GEL 97,577.

The Company signed a new amendment to the Restructuring Agreement with the international lenders group which entails further reduction of interest rates on the outstanding loans to 1.5.% for the year 2024. This significantly improved company's prospects for 2024 with significant savings of interest expense payments.

There have been no events after the reporting period which require additional disclosures or adjustments to these financial statements.

# MANAGEMENT REPORT

(For the year ended on 31 December 2023)

# **G**OVERNANCE REPORTING

Ended on December 31 , 2023 for the year ( in GEL )

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# **GOVERNANCE REPORTING**

Ended on December 31, 2023 for the year (in GEL)

# 1. OVERVIEW OF JSC "MICROFINANCE ORGANIZATION GEORGIAN CREDIT", HISTORY, FOUNDERS, AND MANAGEMENT

JSC "Microfinance Organization Georgian Credit" (subsequently - the company) is a joint-stock company, that was established on September 12, 2006, in Tbilisi, by the legislation of Georgia. The company is registered by the Tbilisi Tax Inspectorate with identification number 206238800.

The company is supervised by the National Bank of Georgia, based on the law "On Microfinance Organizations". The company fully shares the principles of responsible lending.

The main activity of the company is the financing of small entrepreneurs with products tailored to them and involves issuing micro-loans, the upper limit of which is set at 100,000 GEL. The company offers its customers a wide selection of products and the services of a team of qualified employees. Financial products are agro, business, and consumer loans (with less concentration). The company's goal is to strengthen its position in the Georgian microfinance market as an effective financial institution with high social responsibility.

JSC "Microfinance Organization Georgian Credit" has been based on the principles of corporate management since 2014. which was developed in cooperation with the International Finance Corporation (IFC) and is based on the best practices of corporate governance.

JSC "Microfinance Organization Georgian Credit" supervisory board is responsible for the company's strategic Management and Monitoring of the implementation of the set strategic goals. The Supervisory Board consists of at least 5 members, of which at least two are independent members. The Supervisory Board is headed by the Chairman.

The members of the Supervisory Board as of 31 December 2023 are:

- Dr. Jörg Wulfken Chairman of the Supervisory Board;
- Nana Mikashavidze Deputy Chairman of the Supervisory Board;
- Edda Schröder:
- Thomas Schiffler:
- Konstantine Sulamanidze;
- Giorgi Naskidashvili.

Giorgi Samadashvili is the CEO of JSC "Microfinance Organization Georgian Credit" as at 31 December 2023 years.

JSC "Microfinance Organization Georgian Credit" has been operating on the market since 2006. The average number of employees during 2023 in the company is 75 (2022: 94).

# 2. Branches, offered products and portfolio

The legal address of JSC "Microfinance Organization Georgian Credit" is: Georgia, Tbilisi, Sandro Euli St. N7, the head office is located at the same address, Sandro Euli Str. No. 7.

In 2023 JSC "Microfinance Organization Georgian Credit" operated with 6 branches (2022: 6 branches), most of which are represented in the regions. In December 2022, the company closed the last remaining urban branch (Varketili), completing the strategy of exiting urban markets.

The company's credit portfolio is historically distinguished by a high concentration of agro and business loans. The company is focused on exploiting new markets and diversifying its portfolio. The company offers agro and business loans to entrepreneurs for the promotion of small businesses. Also, the company has developed and actively issues the so-called Easy loans to replenish working capital quickly and easily.

From November 2023, JSC "Microfinance Organization Georgian Credit" additionally offers pawn loans to customers. The orientation of the company will be mainly aimed at financing the agro and business sector, however, the addition of a new product will contribute to the expansion of the market segment, the growth and diversification of customers interested in JSC "Microfinance Organization Georgian Credit" products.

Conditions for existing products are as follows:

Agro loans:

# **GOVERNANCE REPORTING**

Ended on December 31, 2023 for the year (in GEL)

Loan amount - 500-100,000 GEL; Maturity - up to 60 months; Loan currency - GEL.

**Business loans:** 

Loan amount - 500-100,000 GEL; Maturity - up to 60 months; Loan currency - GEL.

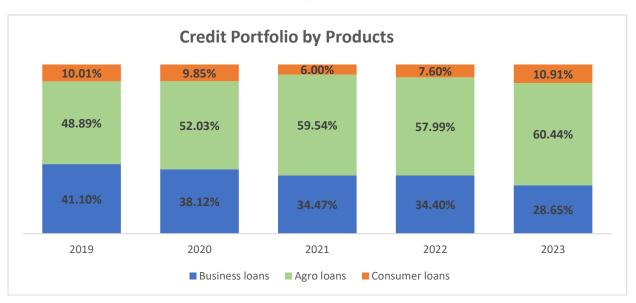
Consumer Loans:

Loan amount - 500-100,000 GEL; Maturity - up to 60 months; Loan currency - GEL.

Simple loans (by-product): loan amount - 500-5,000 GEL; Maturity - up to 36 months; Loan currency - GEL.

Pawnshop loans (Gold): Loan amount - 100 - 100,000 GEL; Maturity - up to 12 months; Loan currency - GEL.

The vast majority of funds raised by the company are denominated in dollars and euros. The company's loan portfolio did not increase and experienced a decrease of up to 10%. Nevertheless, the company was able to maintain a weighted average interest rate higher than the market, which balanced the decline in interest and fee income caused by the portfolio reduction. Additionally, by the end of 2023, the Georgian lari (GEL) strengthened against the US dollar (USD) while depreciating against the euro (EUR). This led to a reduction in borrowing balances and an increase in subordinated debt balances. In total, 52% of the borrowing and subordinated debts are denominated in EUR. The share of foreign currency in the credit portfolio has been progressively decreasing since 2017 after the dedollarization initiative came into force. At the end of 2023, it was fixed at 1.64%

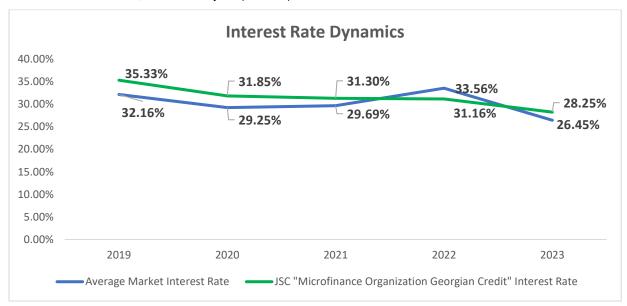


According to the action plan developed in 2021, the company in 2023 continued to pay great attention to the financing of the agricultural sector. The sector has been resilient in the face of economic problems caused by the pandemic in recent years. As a result, in 2023, the share of agricultural loans in the portfolio is 60%.

# 3. FINANCIAL AND NON-FINANCIAL INDICATORS

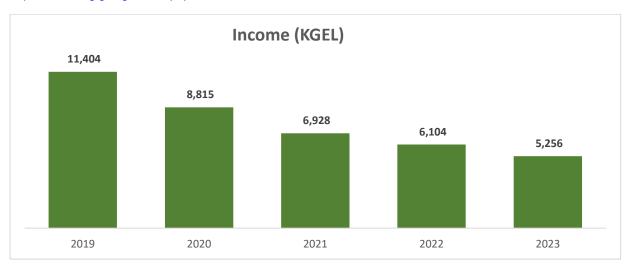
# **GOVERNANCE REPORTING**

Ended on December 31, 2023 for the year (in GEL)



The weighted average rate of the portfolio remains stable in 2023 and slightly exceeds the corresponding rate in the market.

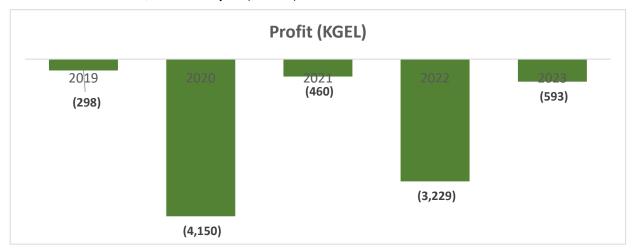
Interest rates are taken according to the data published by the National Bank. <a href="https://www.nbg.gov.ge/index.php?m=743">https://www.nbg.gov.ge/index.php?m=743</a>



Interest income is calculated per international financial accounting standards and includes both interest benefits and all costs related to the loan issued, if any. The decrease in income in 2023 was caused by the reduction of the loan portfolio against the background of limited access to liquidity.

# **GOVERNANCE REPORTING**

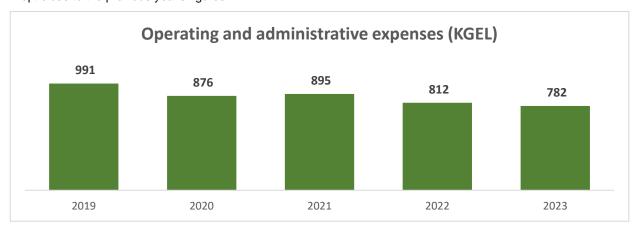
Ended on December 31, 2023 for the year (in GEL)



In 2023, the company wrote off overdue loans and accrued interest totaling 1.7 million GEL, which had a significant impact on the company's bottom line.



Against the background of reduced interest income, the company implemented several significant cost-cutting measures and structural reorganization, which resulted in personnel, operating, and administrative expenses being kept close to the previous year's figures.



# 4. RESEARCH AND DEVELOPMENT ACTIVITIES

In 2023 the company was not involved in research and similar activities.

# **GOVERNANCE REPORTING**

Ended on December 31, 2023 for the year (in GEL)

## 5. PURCHASE OF OWN SHARES BY THE ENTITY

The entity did not purchase its own shares in 2023.

## 6. KEY RISKS AND MANAGEMENT

JSC "Microfinance Organization Georgian Credit" has developed an effective policy of main risk management, which minimizes the risk as much as possible and positively affects the competitiveness and flexibility of the company.

## **6.1CREDIT RISK**

Based on the activities of JSC "Microfinance Organization Georgian Credit", credit risk plays an important role in determining the company's financial risks. Based on experience, the company uses a defined credit policy, which ensures timely identification of credit risks, and their effective management, and includes the following main stages of risk management:

- Tasks of the credit committee;
- · Monitoring of granted loans;
- Work with such loans, whose contractual conditions have been violated.

Since Autumn 2021 the company hired an experienced statistician to create the internal scoring model and the said model was put into use from 2023. This model helps to make more accurate decisions than only with the scoring provided by the credit bureaus.

In October 2022, JSC "Microfinance Organization Georgian Credit" completed the implementation of a modern loan application system (Loan Origination Software). The mentioned system completely digitizes the information about the client and the loan in the company and reduces the processing time of small loans. In addition, with the help of the system, the company's loan officers can fill out and register applications directly at the client's place of business.

To analyze the quality of the loan portfolio, JSC "Microfinance Organization Georgian Credit" prepares monthly vintage analyses and checks the share of overdue loans for more than 30 days in the issued loans.

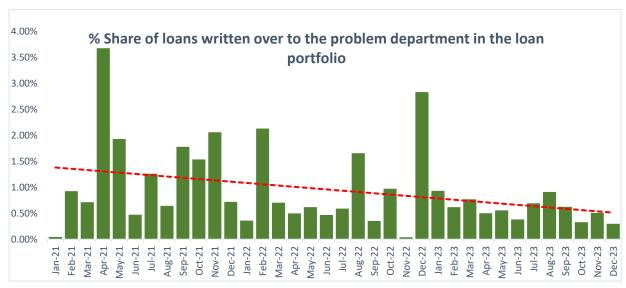
# Share of loans that are more than 30 days overdue within 2 years after issuance (Vintage Report) as at 31 December 2023

ISSUE DATE	M2	М3	M4	M5	M6	M7	M8	M9	M1 0	M11	M12	M13	M14	M15	M16	M17	M18	M19	M20	M21	M2 2	M2 3	M2 4
Jan-22	0.0 %	0.5 %	1.8	1.6 %	2.7 %	3.8 %	3.1 %	3.9 %	5.4 %	5.6 %	6.2 %	7.4 %	6.9 %	6.9 %	6.6 %	6.8 %	6.1 %	6.1 %	6.0 %	5.7 %	5.3 %	4.0 %	4.0 %
	0.7	1.8	1.1	2.4	4.1	5.9	8.0	7.7	7.5	9.1	10.1	10.4	10.8	11.2	11.8	12.2	11.9	11.0	11.0	11.0	9.8	9.6	70
Feb-22	1.4	1.1	1.3	1.3	% 3.4	3.9	6.1	6.8	9.8	11.4	9.1	9.0	9.6	9.9	% 10.4	10.2	10.5	9.7	10.1	8.6	% 8.6	%	
Mar-22	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%		
Apr-22	0.0 %	1.4 %	1.8 %	2.3 %	3.7 %	5.1 %	6.9 %	6.9 %	7.2 %	7.5 %	7.6 %	7.6 %	8.9 %	9.9 %	8.9 %	9.4 %	8.5 %	8.6 %	6.4 %	7.0 %			
May-22	1.7	3.5 %	3.5 %	5.0 %	5.0 %	5.8 %	5.9 %	7.2 %	7.6 %	8.4 %	8.6 %	8.5 %	8.5 %	8.4 %	8.3 %	8.3 %	8.3 %	6.5 %	7.1 %				
Jun-22	1.1	1.8	3.8	3.9 %	3.9 %	3.4	3.6 %	3.0	3.6 %	5.6 %	6.0 %	7.3 %	7.8 %	7.3 %	7.5 %	7.6 %	7.0 %	7.5 %					
Jul-22	0.0	1.1	2.1	2.8	3.6	5.1	5.3	5.8	6.0	7.2	7.4	8.0 %	7.8	7.7	7.7	7.2	7.1	/6					
	0.4	0.9	0.7	1.0	1.8	3.5	1.6	1.6	1.8	8.0	7.6	7.1	7.2	7.1	3.6	3.7	70						
Aug-22	0.0	0.4	1,1	1.0	1,2	1.9	2.1	% 2.4	2.6	% 4.9	5.0	5.0	5.1	4,3	% 4,5	%							
Sep-22	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%								
Oct-22	0.3 %	1.2 %	1.8	1.8	3.0 %	2.8 %	2.9 %	3.6 %	2.9 %	2.9 %	3.6 %	2.9 %	3.0 %	2.9 %									
Nov-22	0.6 %	0.9	1.1	1.1	1.1	1.1	1.9	2.5 %	3.2	3.0	3.7	3.7	4.9 %										
Dec-22	0.3 %	0.6 %	1.1	1.3	1.3	1.6	2.8	3.6 %	4.2 %	6.1 %	6.0 %	6.0 %											
Dec-22	0.0	0.0	1.0	1.0	1.0	1.0	1.0	1.1	1.1	1.1	1.1	76											
Jan-23	0.0	0.5	0.5	0.5	% 0.5	0.7	1.0	% 2.1	1.8	1.7	%												
Feb-23	%	%	%	%	%	%	%	%	%	%													
Mar-23	0.0 %	0.2 %	0.4 %	0.8 %	0.8 %	1.1 %	1.2 %	0.6 %	0.6 %														
Apr-23	1.3	1.3	1.3	1.3	1.8	1.3	1.3	1.3															
May-23	0.0 %	0.3 %	0.5 %	0.5 %	1.0	0.5 %	0.5 %																
	0.0	0.5	0.5	0.5	0.5	0.9	76																
Jun-23	0.0	0.8	0.8	0.0	0.0	%																	
Jul-23	0.0	0.0	0.0	0.0	%																		
Aug-23	%	%	%	0.0 %																			
Sep-23	0.0 %	0.0 %	0.0 %																				
Oct-23	0.5 %	0.5 %																					
	0.1	76																					
Nov-23 Dec-23	%																						

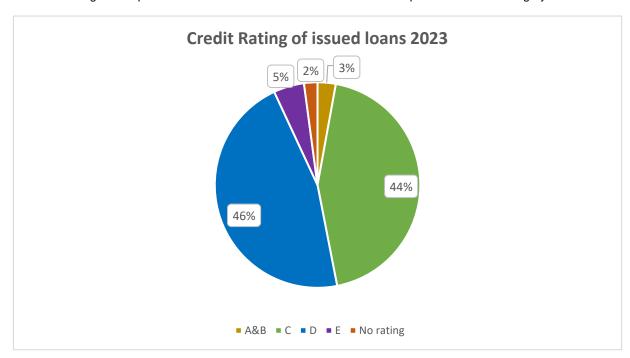
# **GOVERNANCE REPORTING**

Ended on December 31, 2023 for the year (in GEL)

The analysis of the percentage share of loans transferred to the problem department to the loan portfolio reveals that a decreasing trend has been observed over the last 3 years. In absolute terms, the monthly average portfolio of loans written off to the problem department in 2023 is 73% lower than the same value in 2021, which indicates a significant improvement in the quality of the portfolio.



The Credit Rating of the loans issued during the year 2023 also proves that the share of E category and unrated loans is an insignificant part of the loans issued. 90% of the issued loans represent C and D category risk clients.



# **6.2 CREDIT COMMITTEE**

The credit committee is an analytical body tasked with analyzing the loan project information presented to the committee, determining and minimizing credit risks. It is an independent body that makes decisions on lending. The decision on financing is made by evaluating the available and statistical data, taking into account the potential risk and the effectiveness of the financing.

# **6.3 SCORING SYSTEM**

The company has developed a special credit scoring system, which is based on Credit Info's rating for quick and efficient lending. The scoring system simplifies the business evaluation process and helps the responsible person to make the right decision.

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# **6.4 COLLATERAL ASSESSMENT**

In 2022, the company signed a contract with one of the largest firms on the market, which evaluates real estate in full compliance with modern standards. The use of external competence helps the company in terms of better assessment and reduction of credit risks.

## **6.5 MONITORING OF CREDIT PORTFOLIO QUALITY**

In 2021, the position of manager of credit portfolio quality monitoring was created in the company. He has to conduct a quarterly inspection of the company's branches in terms of compliance with the processes and procedures defined by the credit policy. If at the initial stage of the implementation of the program, monitoring was mainly limited to directly verifying borrowers' contracts and telephone communication, from 2023 the share of physical visits to customers has increased, which contributes to the effective improvement of the quality of the loan portfolio.

## 7. RESTRUCTURING OF RECEIVED LOANS AND COVENANTS

In 2021, the company signed a restructuring agreement for all received loans, within the framework of which ordinary and subordinated loans of the company's shareholders in the amount of 3,690,935 GEL were converted into capital. As of the end of 2023, subordinated loans amount to 3,286,987 GEL.

Also, at the end of 2023, the restructuring agreement was renewed, within the framework of which:

- The contractual interest rate of all subordinated and non-subordinated loans for 2024 has been set at 1.5%, which will significantly reduce the interest costs of 2024 and make it possible to apply the received concessional loans.
- Repayment of the remaining principal amount of each non-subordinated loan (subject to repayment in the preceding paragraph) shall resume in October 2024 and shall be repaid by October 31, 2027.
- Repayment of the principal amounts of each subordinated loan (according to the repayment in the previous paragraph) will be made in December 2031.

According to the restructuring agreement, the company has several financial restrictions, the most important of which can be presented as follows:

- Capital adequacy ratio
- Cost-to-income ratio
- Non-hedged FX position ratio
- · Non-performing loans ratio

As of the end of 2023, the company met the requirements of non-performing loans, non-hedged FX position, and capital adequacy ratios, and on the cost-to-income ratio, it had obtained waiver letters from all the borrowers. Improvements in monitoring contributed to the fact that as of June 2024, the company met all the mentioned ratios.

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#### 8. OPERATIONAL RISK

JSC "Microfinance Organization Georgian Credit" uses a sophisticated banking software system. ALTA was introduced in the company in 2018 and since then the latter has provided a smooth, flexible, and effective lending process.

In 2022, the Softgen lending system was added to this, which reduces the time required for loan issuance, automates a large part of the process, and ensures the availability of data required for reporting and credit scoring.

From the beginning of 2023, a scoring system was added to Softgen, which facilitated the automation process. In particular, the system is built into Softgen and is connected to the Creditinfo database. The automation process made it possible to programmatically verify Creditinfo ratings and automatically reject customers with low ratings. This automation of the program has accelerated the verification process. The program also assigns automatic scores to verified users, and its long-term analysis will allow a correlation of average scores and the quality of the customer's solvency, which will then facilitate effective decision-making and quality improvement.

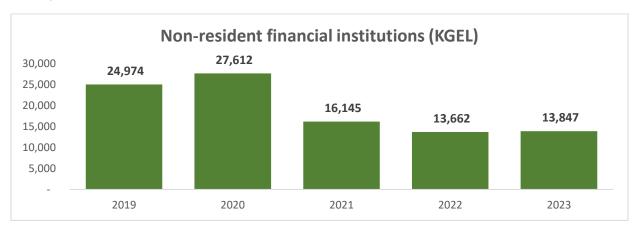
From January 2023, the company also uses a KYC module, according to which risks are assigned to customers based on a general anti-money laundering and anti-terrorism questionnaire. According to the assigned risk, the company decides on granting a loan, which reduces the risk of loan default.

# **Currency risk**

The company has developed a conservative strategy for managing its open currency position to avoid currency risks as much as possible. To minimize the foreign exchange risk, JSC "Microfinance Organization Georgian Credit" uses various instruments to reduce exchange rate losses, such as, for example, foreign exchange contracts.

## 9. FUNDING STRUCTURE

Since 2014, JSC "Microfinance Organization Georgian Credit" has been financed by international creditors. The total funding of the company as of 31 December 2023 and 2022 was 13.85 and 13.66 million GEL, respectively. Therefore the main source of funding is International funds. The increase of this figure in 2023 is caused by the strengthening of the exchange rate of the GEL against the Dollar and its depreciation against the Euro. The company's strategy is the diversification of international institutional borrowers, which determines the financial stability of the company. Funding structure:



# 10. DEVELOPMENT PLANS

At the end of 2023, JSC "Microfinance Organization Georgian Credit" concluded an agreement between its institutional and non-institutional creditors regarding the reduction of the interest rate of loan obligations and the extension of the term until October 2027. The mentioned agreement strengthens the financial stability of JSC "Microfinance Organization Georgian Credit" in the long term and at the same time eases the burden of interest expense.

In the next period, the company's goal is to improve the quality of the portfolio by increasing the share of physical checks and solvency of new customers, the increase in efficiency which will be facilitated by employee training.

Employee development - In 2024, it is planned to train branch managers and sales staff. These trainings will be aimed at effective sales promotion and quality improvement.

Digitalization - until the end of 2024, the digitalization process is planned in three directions:

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- Archiving process
- Self.ge (automatic salary calculation system)
- Signify (electronic signature system).

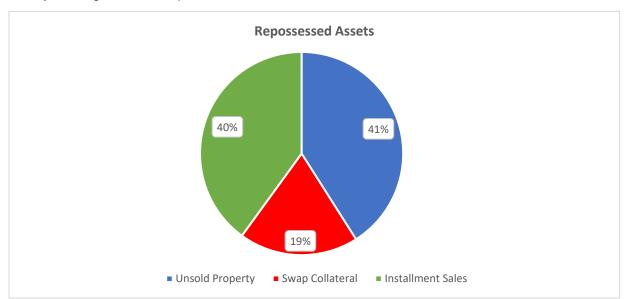
The archiving process will help replace physical versions of contracts with electronic versions, free up space, and quickly and effectively find and manage the necessary documentation.

Self.ge The introduction of the electronic system will contribute to the automation and efficiency of payroll processes. At the current stage, with the mentioned program, time recording of employees' work, turnover of leave, bulletin and labor contracts, and documentation are carried out, which makes the process more convenient and efficient.

Signify is a platform for electronic signatures and document circulation, the implementation of which will make it possible to quickly exchange documents and conduct all procedures related to electronic signatures in one space. Digitization will save both time and money and therefore will help increase the efficiency of the company's activities.

# 11. SALE OF REPOSSESSED ASSETS

For 2022 and subsequent years, the company has developed an aggressive plan for the sale of Repossessed Assets. The stabilization of the situation after the pandemic contributed to the growth of sales and had a positive impact on the results of liquidity and capital adequacy ratios. As of the end of 2023, the company's balance sheet includes property with a book value of 4.7 million, of which 40% is property sold in installments, and 19% is as deposit in Bank of Georgia to secure of swap. Even in the first months of 2024, JSC "Microfinance Organization Georgian Credit" is steadily following the ambitious plan of real estate sales.



Governance Reporting for the year ended on December 31, 2023, it is approved on 5 June 2023 by the person in charge:

CEO \_\_\_\_\_ Giorgi Samadashvili

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